Join the Canton Regional Chamber on Feb. 28 for the 2019 Business Expo Presented by AultCare! This annual event, held at the Kent State University at Stark Conference Center, has grown to include over 100 exhibitors, complimentary tasty treats from local restaurants as part of our “Taste of Stark,” plus several hundred attendees!

Exhibitors can expect to develop business leads, network with local businesses as well as the public, gain invaluable connections and be part of an ever-growing event. Attendees can expect to network while visiting exhibitor booths and enjoying delicious local food samples.

Come out for one of the best networking opportunities of the year, on Feb. 28 from 4-8 pm at the Kent State University at Stark Conference Center. Exhibitor booths are $175 and include a 9’ x 9’ booth space, two chairs, 8’ table and pipe and drape. Booth space is extremely limited!

The general public is invited to attend for free with a business card. Register to attend or exhibit at www.CantonChamber.org.

See page 16 for a list of exhibitors to date!
because you matter!

AultCare provides a local call for LOCAL CARE

You can call us or stop in for a one-on-one.

You have the choice. AultCare's personal service is better than ordinary health insurances, which is only one reason why 92% of AultCare customers stay AultCare customers.*
REGISTER NOW for UTICA MIDSTREAM

March 21, 2019
7:30 a.m. to 2:30 p.m. Barrette Center, Walsh University

Learn what you need to know about the present and the future of Utica oil and gas exploration at Utica Midstream presented by Kenexis, a production of the Canton Regional Chamber of Commerce in partnership with Shale Directories, an oil and gas business development company.

Since 2012, shale oil and gas industry experts have come to Canton at our invitation to make presentations about the latest developments in Utica upstream, midstream and downstream. These speakers have attracted a diverse business audience from throughout Ohio, western Pennsylvania and northwest West Virginia. Audience members have networked with speakers and each other and frequently have discovered their Utica business opportunities.

Speakers include:

- Jim McGlone, Kenexis
- Colette Breshears, Genscape
- Elie Atme, Encino Energy
- Jason Stechschulte, Marathon Pipe Line LLC;
- Tina Rush, MarkWest Energy
- Brent Breon, Caiman Energy and Blue Racer Midstream
- Rick Simmers, Ohio Dept. of Natural Resources Div. of Oil & Gas

Utica Midstream will provide valuable information about exploration and production, oil and gas public policy, midstream development, ethane cracker plants, sustainable jobs in manufacturing, and much more!

The Canton Regional Chamber of Commerce is proud to be the only chamber of commerce in Ohio that consistently offers these highly informative oil and gas education programs that businesses in Utica Shale country need to understand because it will transform Ohio’s economy for decades to come. Join us on March 21 by registering today at www.uticacapital.com or www.uticasummit.com. For questions or sponsor information, call Melissa Elsfelder at 330.458.2073.

ALSO SAVE THE DATE OR REGISTER NOW:

UTICA SUMMIT VI
October 10, 2019

UTICA MIDSTREAM SPONSORS TO DATE:

ACTION NEWSLETTER is published monthly for the members of the Canton Regional Chamber of Commerce. The subscription cost is $25 per year and is included in the price of membership.

Reader questions and comments are welcome and encouraged. Contents may be reprinted with credit. Address all inquiries to:

Editor, Action
Canton Regional Chamber of Commerce
222 Market Ave. N
Canton, Ohio 44702
or call (330) 456.7253, or e-mail news@cantonchamber.org

Advertising rates are available for Chamber members. Advertisement does not constitute endorsement by the Canton Regional Chamber of Commerce.
Featuring Scott Swaldo, Gervasi Vineyard
February Topic: The Vision & Development of Gervasi Vineyard
Scott Swaldo, General Manager of Gervasi Vineyard, will tell the story behind the vision and development of Gervasi Vineyard, including:

• How it got started
• How to quickly grow the concept and vision by listening to your customers
• How to differentiate yourself from the competition
• Lessons learned & Keys to success
• The latest additions, The Casa and The Distillery

Wednesday, Feb. 20
11:30 am – 1:00 pm
(Registration begins at 11:00 am)
La Pizzaria
3656 Dressler Rd. NW, Canton 44718
$18/members, $25/non-members
Register by Feb. 18 at www.CantonChamber.org

Featured Entree of the Month: Penne Pasta with Meat Sauce & Salad or Grilled Chicken Salad

Join us each month for the AultCare QuickConnect Networking Luncheon where you can obtain business leads through enjoyable networking activities, hear a compelling speaker, meet new business contacts and enjoy a delicious meal. Plus, when you bring a door prize valued at $15 or more, you’ll receive 30 seconds at the microphone to promote your business.

About Our Speaker: Scott Swaldo is General Manager and owner along with his family of Gervasi Vineyard. Scott is responsible for the overall operations of Gervasi Vineyard including the offsite restaurant, The Twisted Olive. Scott, along with his family started Gervasi Vineyard in 2010 and Scott has been an integral part of the vision and development of this 55 acre destination Winery Estate since its beginning. Prior to Gervasi Vineyard, Scott was the Executive Vice President of Operations for ASC Industries, the world leader in aftermarket water pump manufacturing where he was responsible for HR, Purchasing, and Manufacturing. Scott has his Bachelor’s Degree from The University of Akron and his Master’s Degree from Northern Arizona University.

Our Canton-Area Business Counts on CareWorksComp to Help Us Improve Safety and Control Our Ohio Workers’ Compensation Costs

The Canton Regional Chamber sponsors an Ohio workers’ comp program to help its members significantly lower their Ohio BWC premium.

Our results-oriented approach fully integrates accident prevention, risk control and claims management while delivering a significant return on your investment.

For a no-cost, no-obligation analysis of your potential group rating savings, please visit www.careworkscomp.com/groupratingapplication/Canton and complete our Temporary Authorization to Review Information form.

For employers who don’t qualify for group rating, CareWorksComp can still evaluate your best premium discount options.

For more information, contact CareWorksComp’s Robert Nicoll at 1-800-837-3200, Ext. 58595 or email robert.nicoll@careworkscomp.com.
Incoming Chairman’s Message: Rick McQueen, Retired President/CEO, Akron-Canton Airport

It is a humbling thought that I have the opportunity to serve as the Chair of the Board for the Canton Regional Chamber of Commerce for 2019.

I want thank outgoing Chair Jim Porter for his outstanding leadership in 2018. I seem to have the knack of following great leaders wherever I go: first, Fred Krum at the airport and now Jim at the Chamber. His leadership, as well as those before him, was vital in continuing the Chamber’s mission to lead the region in business and community development through collaboration and innovation.

It is an exciting time for our region. Last year the Chamber completed an update to our strategic plan, assuring that our work aligns with the needs of our region. It allows Denny Saunier and his outstanding staff to focus their efforts on the important tasks ahead. This includes continuing to partner with the City of Canton on the revitalization of downtown, including Market Square/Centennial Plaza development; strengthening our partnership with the Pro Football Hall of Fame and the continued development of Johnson Controls Hall of Fame Village; expanding our partnership on a regional level with the Stark Economic Development Board and other partners, both within Stark County and throughout the region; and last, but most importantly, finding new ways to provide value to our member businesses and all businesses in our community.

Thank you for your continued commitment to the Chamber and our work. I look forward to serving you, as do my fellow board members. We encourage you to get involved; your help can make the difference in us meeting our goals for the year. Our most successful Chamber members are our most engaged members. It will be my pleasure to meet you at the many Chamber events occurring throughout the year.

Respectfully,

Richard B. McQueen

Message from the Chairman ...
Thinking of Selling Your Business? Follow These Expert Business Tips from SCORE

With the huge group of baby boomers hitting retirement age, we’re seeing a lot of businesses up for sale—and Gen-Xers won’t be far behind.

When the time to exit rolls around, it’s extremely important to get the most value out of your company, because there are no “do-overs” when exiting your business.

Take a long look at doing a DIY or hybrid DIY sale of your business. We recommend this approach because today—more than ever before—you have excellent free resources available to you, including:

- Free advice from experienced retired owners and executives
- Excellent internet assets
- A dedicated Small Business Administration (SBA)

Start early
The first major guidance for squeezing the most money out of the sale of your company is to start early. And, by early ... like five years or so. Any sale that has to happen within a short time frame is almost doomed from the get-go. Further, early succession planning will pay dividends from the day you begin to the day you sell.

Again, the good news is you have great DIY resources available. There are good articles on the internet that will give you an overview of the steps you should take to groom your business in preparation for a sale.

Market your business
Brokers are going to take a minimum 10% cut. It’s true they provide good services for their share of the pot, but the internet has leveled the playing field in one of the most important services they provide: Marketing your business.

Almost every purchase today begins with a search on the internet, and we don’t think the shoppers looking to buy your business are any different.

If you’re unfamiliar with placing ads on search engines, check out the services offered by DIY business-selling sites like ExitAdviser, which include advertising credits and marketing guidance.

Start the final countdown
When crunch time arrives for completing the sale, there are some legal and financial matters to take care of. The SBA offers an excellent 30-minute video exercise “Selling Your Business” that sheds light on some of these important issues.

Because you don’t want to make mistakes closing the sale or not be prepared for the tax implications, it’s a good idea to connect with an attorney and an accountant as you get closer to your actual sale.

We know that a DIY business sale isn’t for everyone, but we strongly urge you to investigate this option before you sign on with a broker. Talk to others who have chosen this route and then honestly evaluate how much time you’ll have to work on your own sale.

Are you thinking about selling your business? Our Canton Regional SCORE Chapter 580 are here to advise you. Visit us online at www.canton.score.org. SCORE Canton provides free and confidential business advice and counseling tailored to meet the needs of your small business and personal objectives. We also offer workshops for both start-up and in-business entrepreneurs.

AultWorks Occupational Medicine specializes in treating work-related injuries and illnesses. We are certified by the Ohio Bureau of Workers’ Compensation.

At your location or ours, we’ve got you covered.

AultWorks Occupational Medicine specializes in treating work-related injuries and illnesses. We are certified by the Ohio Bureau of Workers’ Compensation.

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- Pre-placement Physicals
- Random Management Programs
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www.aultman.org/aultworks 1-844-285-9675

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The Canton Regional Chamber of Commerce is pleased to welcome two new members to our Executive Management Team, Barb Hammontree Bennett, Director of Education Initiatives, and Jeff Dafler, Director of Public Policy.

Barb Bennet is responsible for connecting businesses with education systems as part of the team addressing the Chamber’s goal to expand the region’s talent development.

Barb graduated from the University of Notre Dame with a BS in Civil Engineering. She spent the next 28 years in the private engineering and surveying consulting field with her family’s business, Hammontree & Associates, Limited where she was on the Board of Managers and manager of the civil/site land development department as she is both a registered engineer and surveyor. In 2014, she accepted a position as Director of Administrative Services with the Muskingum Watershed Conservancy District where she was also assigned manager of special projects.

She is a graduate of the third class of what was known as Leadership Canton and has served in leadership capacities as Chairman of the Canton Regional Chamber of Commerce, General Chairman of the Pro Football Hall of Fame Enshrinement Festival, and Chairman of the Aultman Health Foundation. She currently serves on boards that include the Aultman Health Foundation, the Pro Football Hall of Fame Museum, Stark Development Board, Stark Education Partnership, Walsh Advisory Board, the Stream + Wetlands Foundation and the Ohio & Erie Canalway Coalition.

Barb was recognized as a one of the 30 Leaders of 30 Years of Leadership Stark County, a 2018 Woman of Impact, and inducted in class of 2012 YWCA Woman’s Hall of Fame. Barb and her husband, Stark County Engineer Keith Bennett, live in North Canton with their 2 children.

Jeff began his career working in international political and economic affairs as a Foreign Service Officer with the U.S. Department of State (1991-2000), including assignments at diplomatic posts in Australia, Poland and Italy. He is a recipient of the State Department’s Superior Honor Award, Meritorious Honor Award and Franklin Award.

Beginning in 2000, Jeff began working in the private sector, holding leadership roles in communication and public policy at NCR Corporation (2000-2005) and The Timken Company (2005-2018), where he held the position of Vice President-Government Affairs. In 2018, Jeff launched The Dafler Company, a public policy and strategic communications consulting firm helping clients and communities navigate an increasingly complex public landscape.

Jeff holds bachelor’s degrees in international studies and French from Miami University and a master’s degree in communication from the University of Dayton. He serves as adjunct faculty in Communication at Walsh University and has published academic research in the areas of communication, identity and organizational behavior. He has taken on numerous non-profit leadership roles, including serving as a board member at the Ohio Chamber of Commerce, The Wilderness Center, the Timken Charitable and Educational Fund and the College of Business Administration’s Global Management Center at Kent State University.
It is with great excitement and pleasure that I join the Canton Regional Chamber of Commerce as Director of Education Initiatives.

First, thank you to the Chamber’s Education Committee Chairman, Chris Goff, and Employers Health for funding this position. It is my commitment to wake up every morning with energy and attention directed towards connecting our region’s businesses and educational systems. In collaboration with Chamber departments and external stakeholders we will work toward the goal identified in the Chamber’s new strategic plan: “Expand the region’s talent development capacity by attracting, training and retraining the workforce and leadership to sustain the community.”

The 46 members of the education committee meet typically on the fourth Tuesday of each month. This year the committee is scheduled to meet at educational institutions and at Stark County businesses in order to better understand differing perspectives of the issues faced in developing talent.

The responsibility of building our region’s talent lies with many entities including our businesses, educational systems, parents and students. Our committee will focus on business engagement with our educational institutions and students as we move forward. A call to action for businesses to become engaged from the middle school level through college will be presented as we analyze data, talk to businesses, set goals, strategize and prioritize initiatives.

Currently there is a call for businesses to get engaged by exhibiting at least one day in the upcoming Greater Stark County Career Expo on April 1-3 at various locations throughout Stark County. Over 1,800 motivated Stark County high school juniors and seniors trained in career programs are prepared to interview and enter the workforce in our region. These students are on a wide variety of career paths that include healthcare, business, multi-media, IT, cosmetology, manufacturing and the trades. For more information contact Bryan Hollinger at the Stark Educational Service Center at 330-309-2599.

Lastly, in support of education we are pleased to announce the Chamber was one of the major sponsors of the Greater Canton Martin Luther King, Jr. Commission’s 27th Annual Mayors’ Breakfast held on January 17. Eight scholarships were awarded to Stark county high school and college students who exhibited academic excellence, leadership and thoughtful essays in response to Dr. Martin Luther King, Jr’s life and mission.

Many more opportunities for business engagement in building our region’s talent pipeline will be presented as together we tackle this important issue to strengthen our Stark County community.

Barbara Hammontree Bennett
Director of Education Initiatives
Canton Regional Chamber of Commerce
When we think of the swings in financial markets or in the weather, the word “volatility” comes easily to mind. The same term describes the public policy environment as we enter 2019. Although last year’s elections failed to produce the magnitude of change some had predicted, the results provided plenty of uncertainty for business.

At the federal level, the Democrats captured the House of Representatives and a few senior officials left the Trump administration. While there are some areas where collaboration could produce positive results (e.g., infrastructure), the new year started under a government shutdown triggered by the impasse over funding for a border wall.

At the state level, Republicans retained control of the legislature and all statewide offices in Ohio. We will see plenty of new faces in key positions, however, as the DeWine administration staffs up and new committee assignments are made in the Ohio House and Senate.

As we move into 2019, your Chamber team is working to strengthen old relationships and build new ones to ensure we are able anticipate and influence public policy developments with the potential to affect the business operating environment. We welcome your input to help us identify priorities for public policy advocacy in 2019 and beyond, and we will be keeping you abreast of our efforts at the local, state and national levels as the year unfolds.

Jeff Dafler
Director of Public Policy
Canton Regional Chamber of Commerce
Leadership Course for Young Professionals

Leadership Stark County is accepting applications to Spotlight Stark County, a leadership development program for young professionals who want to make their mark in Stark County. Young professionals who would benefit from maximizing their talents, learning about Stark County, and networking with other young professionals, should apply now for the session beginning on February 26. Limited spots remain available. Here’s what Spotlight young professional class members receive:

- Opportunity to create a Personal Development Plan
- Instruction on the six Leadership Competencies
- Exposure to economic development influencers
- Brief community service opportunity
- Introduction to non-profit leaders
- Exposure to the arts scene

The deadline to submit the application and a $70 fee is Monday, March 25, by 5 p.m.

All potential candidates are invited and encouraged to attend the eighth annual “Queen & Royal Ambassadors Pageant Informational Session” which will take place Saturday, Feb. 23 at the Canton Regional Chamber of Commerce from 9 to 11 a.m. This session will help prospective participants decide if they would like to enter the Pageant, and to give them a better idea of what to expect if they do. Participants will have the opportunity to review the 2018 Queen Pageant DVD which includes footage of the ambassador opportunities, learn about the judging experience from past years’ judges, hear from a past queen who will share her memories, and ask questions about the process. This informative, casual session is FREE, but reservations must be made in advance by calling Kathy Lindenberger at (330) 458-2056 or e-mailing her at: kathyl@cantonchamber.org.

Tuition for the six sessions is $550 per person. Scholarships are available to non-profit organizations. Company group applications are welcome. Applications and more information are available online at www.LeadershipStarkCounty.org.

The Queen & Royal Ambassadors Pageant on Thursday, May 9 will begin at 7 p.m. at The Canton Palace Theatre. All seats are reserved at $22 each, and tickets can be purchased at the Canton Regional Chamber, and online at www.ProFootballHOFEF.com/Queen-Pageant.

At the conclusion of the Pageant, a Queen and five Royal Ambassadors will have been selected on the basis of personality, poise, beauty, communication skills, academic achievement and service to community and will almost immediately begin their tenure as goodwill ambassadors and role models throughout the community.

For more information regarding applications, tickets or sponsorship opportunities, contact Kathy Lindenberger at (330) 458-2056 or visit the Enshrinement Festival Web site at www.ProFootballHOFEF.com.
DOUG FROELICH TO SERVE AS GENERAL CHAIRMAN; TODD STOVER NAMED GENERAL VICE CHAIRMAN

The Pro Football Hall of Fame and Canton Regional Chamber of Commerce have named two long-time community volunteers to the top leadership positions for the 2019 festivities that will celebrate the annual Pro Football Hall of Fame Enshrinement. Doug Froelich will serve as General Chairman and Todd Stover as General Vice Chairman.

Froelich and Stover will lead the nearly 5,000-person volunteer corps that helps with the planning, coordination and execution of the events surrounding the enshrinement of the Hall of Fame’s Class of 2019. The volunteers provide a world-class experience to the hundreds of thousands of fans who will descend upon the Canton community for the 2019 Pro Football Hall of Fame Enshrinement festivities including Enshrinement Week Powered by Johnson Controls. The annual event kicks off the NFL’s season and centers around the enshrinement of the Class of 2019 that will take place on Saturday, August 3 in Tom Benson Hall of Fame Stadium.

Froelich, a 28-year veteran of the volunteer team, has served on the Hall of Fame Hospitality and Enshrinement Committees and the 50th Anniversary Committee, as well as chairing the Balloon Classic Committee and twice chairing the Security and Logistics Committee.

Froelich’s extensive volunteer efforts have been guided by his definition of volunteerism, “giving of your time, talents, and resources without expectation of reward.” He graduated from North Canton Hoover High School, Kent State University, and Ashland University. He is a teacher, National Honor Society adviser and senior class adviser at Green High School, and also previously served on the Green Local School District Leadership Team and as the Language Arts Department chairman.

This summer’s celebration will be Stover’s 40th year as a volunteer including 39 years on the Hall of Fame Security Committee, and also previously served on the Green Local School District Leadership Team and as the Language Arts Department chairman.

Froelich and Stover will work closely with the staffs at the Pro Football Hall of Fame and Canton Regional Chamber of Commerce to provide training and resources to enhance an already solid foundation of dedicated community volunteers. The volunteer corps provides the support necessary to host the large celebration each summer in Canton. In addition, the community volunteers assist with other events throughout year and will be integral to the Canton community hosting the NFL’s Centennial Celebration in 2020.
FEB. 21
TABLE SIX
KITCHEN + BAR
Private room,
appetizers provided
Happy hour pricing
on drinks!

MAR. 12
THE STILL
HOUSE,
AT GERVASI
Joint Business
After Hours
with the Canton
Regional Chamber

All Meetups are 5:00-7:00 pm.
Events are free to attend; a cash bar will be available.
ystark! is currently seeking nominees for the 12th ANNUAL TWENTY UNDER 40! These awards recognize 20 incredible young leaders who are actively making a positive impact in the county across various sectors of the business, civic, government, arts, education and non-profit communities, including consideration in the following areas:

- Arts/Entertainment
- Business
- Community Services/Non-Profit
- Corporate
- Education
- Financial Services
- Government
- Hospitality & Tourism
- Legal Services
- Manufacturing
- Medical & Health Care Services
- Other
- PR/Advertising/Marketing
- Real Estate
- Retail
- Social Service
- Students (College)
- Technology

Nominees are selected based on career acumen, community service and trusteeship, and personal and professional achievements. The Twenty under 40! selection committee is comprised of diverse business and community leaders representing a range of industry sectors from around Stark County.

Eligible young professionals are between 21 and 40 years old, who work in all career industries, and live or work in Stark County. Full eligibility information is available at https://www.cantonchamber.org/twenty-under-40

Online submissions due by 11:59 p.m. on February 28, 2019; no exceptions. Winners of the 2019 award will be toasted at the 12th Annual Twenty Under 40! Gala this summer – stay tuned for more details coming soon.

The Barrette Business and Community Center
A professional, elegant experience.

- Conference and Event Planning
- Affordable
- Flexible Options for Any Size Audience
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- State-of-the-art Media and Communications
- Convenient Location
- Reserved Parking Available

CONTACT JACQUELINE MANSER TO SCHEDULE YOUR EVENT
walsh.edu/barrette • 330.490.7117 • jmanser@walsh.edu
Exercise for Improved Heart and Mental Health

We all know we should exercise to lose weight, but do you know why exercise is so good for your heart as well as your mental health? Join us for the February Safety Council Luncheon with Abbey Murphy, CPT – Wellness Supervisor, AultCare. Abbey, a Certified Personal Trainer, will share over 10 years of expertise with health and wellness. She will explain how exercise can strengthen your heart and prevent disease. You’ll gain valuable information that will help you cope with the struggles of stress, anxiety and depression.

Thursday, Feb 14
11:30 am-1:00 pm
Alex D. Krassas Event Center
Cost: $17 per person
Register at www.cantonchamber.org by Feb. 11

Spotlight Company:
2018 NOMINEE NUMBER TEN
The M. Conley Entrepreneur-Of-The-Year Award

STUDIO ARTS & GLASS
North Canton, Ohio

It’s a story as old as time, with a twist. Boy meets girl in a downtown bar. He’s an artist, she’s a business student. They both love handmade things and start a business where she sells what he makes. The business grows and they marry. Four dogs soon follow. They all work happily ever after in a big steel building with a hand-crafted neon sign and great highway visibility.

Studio Arts & Glass began in a dimly lit bar off Court Street in downtown Canton. There, Bob Joliet met Wendy Warren. Bob, a banker’s son, was a Fine Arts graduate from Kent State University whose great-grandfather once ran the giant Dueber-Hampden Watch Company where Wendy’s grandmother worked. Talk about coincidence. Wendy was a teacher’s daughter working at a local jewelry store to pay her way through school. They fit together like pieces of a complex puzzle.

By the time they met, Bob had turned his artistic talents to making stained glass art. Wendy loved to sell and was soon taking orders for more than Bob could make, so they opened an arts and gift store to sell the work of other artists, as well. Bob kept creating stained glass works in his downtown studio in an abandoned funeral home.

At age 20, Wendy began cold-calling architects and interior designers many years older. She made it work and word of Bob’s artistic talents spread from job to job. When the areas largest stained glass company fled to Florida, Studio Arts & Glass became the place to go for new stained glass creations and renovations. Using many of the skilled craftsmen the competitor left behind, Studio Arts & Glass began to boom. Heady stuff for a young couple who’d just become partners in marriage as well as business. Together they crafted a professional and personal partnership from delicate stained glass fragments fit together to last a lifetime.

Over the last 40 years the Joliet’s have painstakingly built one of Stark County’s most unique businesses. Their work has found its way to churches, offices and homes in places as far-flung as a Caribbean island only accessible by boat, and a top secret government office deep in a mountain cave. Their art gallery and gift shop is brimming with works by some of the most talented glass artists in America. The Ohio State Capitol building boasts a stained glass Great Seal hand-crafted in their studio. They are meticulously restoring 56 stained glass windows for Green Lawn Abbey in Columbus, one of the states most ambitious renovations. People travel from near and far to attend their workshops. They also offer artistic design, production and installation in one hand-crafted package, making it easy for architects, designers and homeowners to get high-quality, original stained glass windows.

Stored behind their studio are weather-worn stained glass windows rescued from magnificent old buildings. Roaming through the building are four beautiful, large dogs also rescued from places they were no longer wanted. Here they are so beloved the Joliet’s paid a New England craftsman to hand carve a magnificent totem pole with five dogs stacked atop each other, now standing at the entrance to their business.

Together Bob and Wendy Joliet have hand-crafted a life by meshing their individual talents. Bob creates. Wendy sells. A team of master craftsmen build. Nothing is mass produced. Everything they touch is original, crafted by hand, with the passion only found when doing what you love.

Go to www.neobrightestlights.com to learn about the other nominees!
It's what you deserve from your Managed Care Organization – and what AultComp MCO delivers.

We are your full-service MCO specializing in workers’ compensation medical management. Our experienced team works diligently to get your employees back to work as safely and quickly as possible while working with the local providers we know and trust.

Our team will assist your team to navigate the workers compensation process. AultComp MCO cares about your employees – and your bottom line.
### February Calendar

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<td>14</td>
<td>Stark County Safety Council Luncheon&lt;br&gt;&lt;a&gt;www.starkcountysc.com&lt;/a&gt;</td>
<td>Exercise for improved heart &amp; mental health!&lt;br&gt;Thursday, Feb. 14&lt;br&gt;11:30 am – 1:00 pm&lt;br&gt;Alex D. Krassas Event Center&lt;br&gt;$17 per person</td>
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<td>20</td>
<td>AultCare QuickConnect Luncheon&lt;br&gt;&lt;a&gt;www.cantonchamber.org&lt;/a&gt;</td>
<td>At the next QuickConnect:&lt;br&gt;Scott Swaldo, General Manager, Gervasi Vineyard&lt;br&gt;Wednesday, Feb. 20&lt;br&gt;11:30 am – 1:00 pm&lt;br&gt;La Pizzaria&lt;br&gt;$18 for Chamber members</td>
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<td>21</td>
<td>Ystark! Monthly Meet-Up&lt;br&gt;&lt;a&gt;www.cantonchamber.org&lt;/a&gt;</td>
<td>Join us for our first Monthly Meet-Up of 2019, presented by Stark Federal Credit Union&lt;br&gt;Thursday, Feb. 21&lt;br&gt;5:00-7:00 pm&lt;br&gt;Table Six Kitchen + Bar&lt;br&gt;Free to attend, happy hour prices on drinks</td>
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<td>28</td>
<td>Building Better Boards Seminar&lt;br&gt;&lt;a&gt;www.leadershipstarkcounty.org&lt;/a&gt;</td>
<td>Energize your non-profit organization with the latest trends, best practices, and techniques.&lt;br&gt;Thursday, Feb. 28&lt;br&gt;8:00-11:30 am&lt;br&gt;Aultman North Canton Medical Center&lt;br&gt;$35 per person or $105 for groups of 4+</td>
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<td>28</td>
<td>Business Expo&lt;br&gt;&lt;a&gt;www.cantonchamber.org&lt;/a&gt;</td>
<td>One hundred businesses will be on hand to share info on their products and services!&lt;br&gt;Thursday, Feb. 28&lt;br&gt;4:00-8:00 pm&lt;br&gt;Kent State University at Stark Conference Center&lt;br&gt;Free to attend!</td>
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### Contact Information

**Timothy Putman**<br>President<br>330-495-0600

**Wick Hartung**<br>Broker, V.P.<br>330-495-0601

**Steve Marcelli**<br>Senior Agent<br>330-327-5834

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**Spencer Hartung**<br>Agent<br>330-936-0276

**Saylor Putman**<br>Agent<br>330-495-8292

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**3722 WHIPPLE AVE NW, CANTON, PLAIN TWP.**<br>Adjacent 1,600 sq. ft. office spaces. Now opened up to 3,200 sq. ft. professional offices. Each side has private entrance and two restrooms. Approximately 15 offices. Perfect for sales offices, insurance, medical, executive offices.<br>Contact Saylor Putman or Timothy J. Putman for more details.
WELCOME to our newest members, who joined Canton Regional Chamber of Commerce in December. We encourage you to patronize their businesses. If you know of other businesses that would benefit from Chamber membership, please contact the Membership Department at (330) 458-2051.

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www.accesssolutionsonline.com

Accu-Rite Tool & Die Co.  
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North Canton, OH 44720  
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www.adamsandspumpservice.com

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(330) 497-2069  
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www.animalcare.vetstreet.com

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Canton, OH 44718  
(330) 244-9881  
www.audiohearingaidservice.com

Banyan Product Solutions, LLC  
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www.banyanproducts.com

Bruce E. Barker, DDS  
(DENTISTS)  
Bruce Barker DDS  
256 N. Lisbon St.  
Carrollton, OH 44615  
(330) 627-4033  
www.blushiftwireless.com

Blushift Wireless, LLC  
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Millersburg, OH 44654  
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Andy Campbell  
817 McKinley Ave. NW  
Canton, OH 44703  
(330) 933-9091  
www.campbelllandscaping.com

Carroll County Convention & Visitors Bureau  
(NON PROFIT ORGANIZATION)  
Amy Rutledge  
30 Public Square  
Carrollton, OH 44615  
(330) 627-4811  
www.carrollohchamber.com

Carroll County District Library  
(LIBRARIES)  
Ellen Finnicum  
70 - 2nd Street E  
Carrollton, OH 44615  
(330) 627-2613  
www.carrolllibrary.org

Cassel Bear  
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Karl Bear  
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Canton, OH 44718  
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(ACCOUNTANTS - TAX & ACCOUNTING)  
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North Canton, OH 44720  
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www.ceconitax.com

Comfort Refrigeration  
(HEATING & COOLING & REFRIGERATION - RESIDENTIAL & COMMERCIAL & INDUSTRIAL)  
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5324 Loma Linda N.E.  
Canton, OH 44714  
(800) 971-2747  
www.hvacohio.com

Copier Consultants, Inc.  
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2521 - 34th St. NE  
Canton, OH 44705  
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Doc’s Lawn & Garden  
(LAWN & GARDEN EQUIPMENT - SALES & SERVICE)  
Mike Martie  
12704 Lincoln Way West  
Massillon, OH 44647  
(330) 837-4672  
www.docslawn.com

Dover Cabinet Industries  
(CABINET SHOPS)  
John Perkowski  
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Dover, OH 44622  
(330) 343-9074  
www.dovercabinet.com

Dundee Automotive, Inc.  
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8448 Camp Rd. NW  
Dundee, OH 44624  
(330) 852-4134  
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(PLUMBING & HEATING) 
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1215 Aurora Rd. NE 
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LA Office Solutions  
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Alliance, OH 44601 
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(330) 674-1242

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Dover, OH 44622 
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Wooster, OH 44691 
(330) 264-0626 
www.morrisonwelding.com

Medpro Group  
(OCCUPATIONAL MEDICINE) 
Jeff Vandorsten 
2201 Benden Dr. 
Wooster, OH 44691 
(330) 263-7270

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(DENTAL LAB) 
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Canton, OH 44714 
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(AUTO & TRUCK REPAIR & MAINTENANCE) 
Kim Digman 
7199 Middlebranch Ave. NE 
Canton, OH 44721 
(330) 499-8035

Millersburg Christian Church  
(CHURCHES) 
Brenda Hershberger 
125 N. Clay St. 
Millersburg, OH 44654 
(330) 674-1646 
www.millersburgchristianchurch.com

Millersburg Clinic, Inc.  
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Sally Christner 
5354 Township Road 336 - Ste B 
Millersburg, OH 44654 
(330) 674-3434

Motion Mobility & Design, Inc.  
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North Canton, OH 44720 
(330) 244-9723 
www.motionmobility.com

Nelson Insurance Agency  
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John Nelson 
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(330) 364-4468 
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www.nescoresource.com

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(330) 683-3335 
www.orrvillepetspa.com

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(DENTISTS) 
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Bolivar, OH 44612 
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www.premereinc.com

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New Philadelphia, OH 44663 
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4805 W. Tuscarawas St.
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www.4resurance.com

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26 Grant Street
Dennison, OH 44621
(740) 922-1970
www.lindseyfh.com

Robertson Industries, Inc.
(MANUFACTURERS)
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1932 - 26th St. NE
Canton, OH 44705
(330) 454-5252
www.robertsonindustries.us

Ruegg Brothers Automotive Service
(AUTO & TRUCK REPAIR & MAINTENANCE)
Roger Ruegg
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Waynesburg, OH 44688
(330) 866-5000
www.rueggbrothers.com

Safe-N-Sound Security, Inc.
(SECURITY CONTROL
EQUIPMENT & SYSTEMS)
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5555 County Rd. 203
Millersburg, OH 44654
(330) 491-1148
www.snssecurity.net

Shields-Blice & Co., CPAs, Inc
(ACCOUNTANTS - ACCOUNTING
CONSULTANTS)
Scott Shields
4576 Massillon Rd.
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(330) 864-5600
www.shields-blice.com

Strasburg Development Corp.
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HUMAN RESOURCES)
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100 S. Wooster Ave.
Strasburg, OH 44680
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www.prohelprealty.com

Sugar Valley Meats, LLC
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2149 Dutch Valley Dr.
Sugarcreek, OH 44681
(330) 852-4423
www.sugarvalleymeats.com

Sun State Plastics Inc.
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4045 Kevin St. NW
North Canton, OH 44720
(330) 494-5220
www.sunstateplastics.com

Timberline Tractor & Marine, Inc.
(EQUIPMENT REPAIR, PARTS,
MAINTENANCE)
Lori Scholtz
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Canton, OH 44735
(330) 966-6623
www.timberlinepower.com

Toland-Herzig Funeral Home
& Crematory
(FUNERAL HOMES)
Tricia Herzig-McKinnon
803 N. Wooster Ave.
Dover, OH 44622
(330) 343-6132
www.tolandherzig.com

Troyer & Associates, Inc.
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CONSULTANTS)
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558 Edelweiss Dr. NE
Sugarcreek, OH 44681
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www.troyercpa.com

Vision Express, Inc.
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Carol McConnell
1197 Glen Dr. - Suite B
Millersburg, OH 44654
(330) 674-0013

Vought Insurance Agency LLC
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Eric Vought
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Uniontown, OH 44685
(330) 644-3738
www.voughtinsurance.com

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(HEATING & COOLING &
REFRIGERATION - RESIDENTIAL &
COMMERCIAL & INDUSTRIAL)
Craig Godwin
2531 Clarendon Ave. NW
Canton, OH 44708
(330) 454-2596
www.zonedcomfort.com

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The Stark County Safety Council provides a forum for workplace safety and health information, education, and networking through informative programming and safety campaigns. It remains one of the top councils out of more than 80 in Ohio, recognized regularly for its membership growth and excellent programming.

starkcountysafetycouncil.org

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Top-Ranked in Ohio!
While the Canton Museum of Art (CMA) is currently showcasing more than 200 major works from its Permanent Collection in the exhibition “In The Parisian Salon,” featuring artists such as John Singer Sargent, Winslow Homer, and Edward Hopper, something even more spectacular is occurring behind the scenes. To ensure these and other works are preserved and protected for all to enjoy for years to come, CMA is renovating its collection storage areas to install new floor-mounted art storage racks. This new system will provide heightened protection to some of the Museum’s largest and most important works, while increasing storage capacity and allowing greater ease of movement and safety for curatorial staff when handling the art. Work started in January on this vital, nearly $300,000 capital project, which is generously supported in our community.

Also at the Canton Museum of Art is “Sweet Stuff: The Story of Chocolate,” the focus of the February program of Canton Fine Arts Associates. Presented by Kim Kenney, Curator of the McKinley Presidential Library and Museum, the event will be held at the Canton Museum of Art on February 13th from 11:30am to 2pm and will include a catered lunch plus free chocolate samples. This event is open to the public, the cost is $15 per person and reservations are required. The reservation deadline is February 7th. For more information or reservations, contact Marcie Shaw, Fine Arts Coordinator, at marcies@cantonart.org or 330-453-7666 ext. 105.

Beat the Winter Blues by joining the Voices of Canton at the Cultural Center for the Arts for this year’s Signature Fundraising Event: The Duel on February 23rd at 5:30PM! Let the Voices of Canton make you smile with the delectable dishes of Northeast Ohio chefs and dueling pianos. Request your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing! Bid on one of two trips in the live auction or pull your favorite song and join in the singing!

Baker, Dublikar, Beck, Wiley & Mathews, a full service law firm of ten attorneys, located in North Canton, Ohio, is pleased to announce that Andrea K. Ziarko has been named a Partner in the firm. In addition to her outstanding legal work, Andrea also serves as a member of the North Canton Board of Education. Ralph F. Dublikar, Managing Partner of the firm, states that “We are extremely pleased that Andrea has accepted our offer of partnership, and we are looking forward to her continued service to our clients and leadership both with respect to our firm and the North Canton community.”

Johnson Controls Hall of Fame Village has entered into a multi-year agreement with Constellation, a leading competitive energy company. The deal includes the naming rights for the Constellation Center for EXCELLENCE, a key component of the $889 million Johnson Controls Hall of Fame Village project under way in Canton, Ohio. Constellation will be the exclusive energy provider to the Village and the Pro Football Hall of Fame. “Constellation provides energy solutions to two-thirds of the Fortune 100. We look forward to bringing that expertise to the Pro Football Hall of Fame and Johnson Controls Hall of Fame Village,” said Mark Huston, president, National Retail Business, Constellation. “In addition to serving as the official power and gas provider, we are helping the Hall and the Village deliver on their commitment to become more sustainable organizations and will leverage our full suite of clean energy solutions to help achieve that goal.”

CliftonLarsonAllen LLP (CLA) is pleased to announce career milestones for two of our professionals in our Akron and Canton offices: Christy Erb and Robert “Bob” Ryan are advancing from their roles as Managers to Principals. Christy is a member of the firm’s Nonprofit Services Group has more than 12 years of audit experience. Christy provides accounting and auditing services to nonprofit organizations, including Uniform Guidance (formerly known as OMB Circular A-133) and Government Auditing Standards procedures. Bob is a member of the Firm’s Manufacturing and Wholesale-Distribution Services Group and has nearly 14 years of experience in providing tax services in public accounting. He has extensive experience in personal and corporate taxation. Bob also provides services for clients in the manufacturing, wholesale-distribution, construction and real estate industries. Bob is an eight year United States Navy veteran.

Have business news you’d like to share via Biz Bitz? Send your news release to Collyn Floyd, director of marketing, at collynf@cantonchamber.org.
Roger DeVille has lived his life at the intersection of hard work, keen insight and good luck. After graduating Summa Cum Laude with a degree in accounting from Walsh University, DeVille began working as an accountant at the Timken Company. With the needs of a growing family in mind, he started acquiring and fixing up small apartment buildings in the less expensive parts of town. He did almost all the work himself after normal working hours and while also enrolled in a special post-graduate degree program at the University of Akron. Downtime was not high on his bucket list.

Soon DeVille was ready to begin building his first new 12-unit apartment building and was thrilled to see it rent out before the last shingle was nailed in place. It all seemed too easy, so he started researching the housing situation in Stark County leading to his discovery of a giant hole in the market.

Over the next few years, DeVille set about changing the nature of Stark County’s housing stock. Soon he owned over 1,000 fully rented apartments. Then luck intervened again to change his direction.

Whenever he bought new land to develop, there always seemed to be a small piece that wouldn’t work for apartments. Strips like the old Avalon Restaurant on 30th Street in Canton. DeVille wanted the acreage behind for a new apartment complex, but had no idea what to do with the vacant restaurant. One day he got a call from a Columbus-area man named David Thomas. Yes, that David Thomas, founder of Wendy’s Restaurants.

In short order Thomas offered DeVille a 20+ year lease, DeVille began building Wendy’s restaurants and commercial developments became his new business. And what a business it became.

DeVille knew the building business inside out because of those late hours spent renovating and building his own apartment buildings. He also quickly figured out the locations where retailers would most like to locate new stores. Working with blue-chip companies like Wal-Mart, Lowe’s, Marc’s, Starbucks and more, DeVille Developments soon earned a sterling reputation for their ability to find good land and build good stores on time.

DeVille still has the ability to see the next wave of change. Now he sees a future where brick and mortar retail stores are smaller and developers will have to come up with ingenious ways to save on material and labor costs. Over 50 years after he built his first Wendy’s, Roger DeVille is ready for the next challenge.

Today, DeVille Developments does business in seven states and with some of the most successful companies in America. When asked the secret to his success, Roger DeVille says, “The key is hard work and the ability to build a great team who shares my commitment to helping retailers succeed. I find that if we provide services and facilities in a timely and economical fashion, we end up making friends.” Fortunately for the future of Stark County, Roger DeVille has made a lot of friends.
Our commitment to service leads to your financial success.

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