One of the many effects of COVID-19 was postponing our Annual Dinner and Business Excellence Awards. Now, we’re excited to bring you both events, in one combined virtual broadcast.

Learn how our Chamber has adapted and stayed relevant during the pandemic, and hear inspiring stories of major community projects that have moved forward or even reached completion over recent months!

Then, we’ll feature this year’s Business Excellence Awards honorees, seven companies that have distinguished themselves before and even during COVID, and we’ll announce the Beese Fulmer Private Wealth Management “Stay Rational” Scholarship Award Winner.

(continued on page 5)
At AultCare, **you matter.** We believe in keeping you healthy as much as helping you when you’re not. From care coordination to wellness programs, we connect all aspects of care so you can concentrate on what matters most — enjoying life.

**330-363-6360 | 2600 Sixth St. SW, Canton**

aultcare.com/healthandwellness

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We want you to be the best you.
Shale Directories and Canton Regional Chamber of Commerce are proud to announce their 8th Annual Utica Downstream conference. The conference this year will be their most important as the result of COVID-19. The conference has always focused on Ohio’s reputation as being the polymer capital of the United States. But this year, the demand from plastics is greater than it has ever been as the result of the virus. Our conference will have experts that will discuss the outlook plastics nationally and in Ohio as well as the most recent initiatives on recycling.

Our conference will not be complete without discussing natural gas power plant construction. A number of power plant construction plants were shelved as the result of HB 6. With revelation of fraud and corruption attached to that bill, there is now a move to rescind it. If HB 6 is rescinded it, those cancelled natural gas power plants could see new life. The Utica Downstream Conference will provide the latest information on this topic.

Sponsorships are available: please contact Chris Gumpp at (330) 458-2055 or chrisg@cantonchamber.org. Plan on attending to learn what’s coming to Ohio in 2021!

Thursday, Nov. 19, 2020
Register now: www.CantonChamber.org
Join us at the QuickConnect Luncheon on Wednesday, October 21!

The luncheon will feature Randy Gonzalez, Jackson Township, Fiscal Officer/Economic Development Director. Randy will be covering, “Economic and Recreational Development of Jackson Township While Dealing with Covid 19”.

He is a graduate of Canton Lincoln High School. Technical courses completed at Cleveland State, Ohio Judicial Collage, National Center for State Courts, and The Ohio Municipal Court’s Clerks Association. Certified to invest Jackson Townships tax dollars, by the Ohio State Treasurer’s Office at the Center for Public Investment Management.

ABOUT THE LUNCHEON:
In following state guidelines for safety, the following are approved safety protocols.
Limited Seating - 100 attendees (6 to a table). Temperature will be taken at check-in. Walk-ins will not be permitted at this event. Reservations must be made and paid by October 19 at 12:00 p.m. Masks are mandatory and social distancing guidelines will be followed. Door prizes will be limited to 12. If you would like to bring a door prize and promote your business in a 30 second commercial please email Ashley Winter at ashleyw@cantonchamber.org this will be first come first serve.

Wednesday, October 21
11:30 am – 1:00 pm
(Registration begins at 10:30 am)
La Pizzaria
3656 Dressler Rd. NW, Canton 44718
$18/members, $23/non-members
Register by October 19 at www.CantonChamber.org

QuickConnect attendees can obtain business leads through enjoyable networking activities, hear a compelling speaker, meet new business contacts and enjoy a delicious meal.
Pro Football Hall of Fame president and CEO David Baker (right) and Canton Mayor Thomas M. Bernebei (far right) appear at half-time of the nationally televised Thursday night NFL game between the Cleveland Browns and the Cincinnati Bengals. Over 7 million viewers watched as the NFL and the City of Canton celebrated the NFL’s one hundredth anniversary. The NFL was founded on September 17, 1920 in Canton, Ohio.

Centennial Plaza (bottom right), the city’s new $12 million Landmark, was featured as a destination in which 25,488 names of every player of the first 100 years of the NFL are featured.

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**Canton Featured at the NFL Half-time Show!**

Annual Meeting ...

Featuring:
Denny Saunier, President & CEO, Canton Regional Chamber of Commerce
Joe Feltes, Buckingham Doolittle, Chamber Board Chairman
Amanda Sterling, TimkenSteel, Chamber Board Senior Vice Chairwoman

Community updates from:
Mike Crawford on Hall of Fame Village Powered by Johnson Controls, DoubleTree by Hilton Downtown Canton
Canton Mayor Tom Bernabei and David Baker on Centennial Plaza
Ren Camacho on the Akron-Canton Airport
Leonard Stevens on the Stark County Minority Business Association
Todd Hawke on the Jackson Township Amphitheatre

2020 Business Excellence Award honorees:
Barboco Inc.
Combi Packaging
Kemthorn Motors
Mid’s True Sicilian Pasta Sauce
Morgan Engineering
Muggswigz Coffee & Tea
Sand, Sebolt & Wernow Co.
and the Beese Fulmer Private Wealth Management “Stay Rational” Scholarship Award Winner

Sponsorships are still available. Please contact Chris Gumpp at (330) 458-2055 or chrisg@cantonchamber.org.
Looking At The 2020 Holiday Season

This promises to be a very unusual holiday shopping season for small retailers this year. We can’t look to past consumer behaviors since the coronavirus has impacted how, when, and where people shop. According to a report in Think With Google, 83 percent of shoppers say the pandemic altered their shopping habits.

The holiday shopping season is obviously crucially important for retailers. The latest report from Alignable reveals the dire circumstances many retail businesses are facing, with 69 percent predicting their fourth-quarter sales will be down, compared to last year. What’s worse is 63 percent of these businesses “generate a disproportionate share of their sales during Q4.”

**TARGETING ONLINE SHOPPERS**

The key, according to several surveys, is to boost your online sales efforts. For this upcoming holiday season, Think With Google reports 74 percent of shoppers plan to buy more online this year. Even more specifically, a survey from Adelphic of Americans who stream television content shows a 62 percent rise in the number of streamers planning to do most of their holiday shopping online.

The good news is e-commerce sales are booming. A StockApps.com report on data from the U.S. Census Bureau shows a 44.5 percent increase in online sales in the second quarter of 2020 compared to the second quarter of 2019. And total online sales for Q2 hit $211.5 billion, which is 16.1% of all retail sales, compared to 10.8% of total retail sales in Q2 2019.

Also, eMarketer adjusted its retail sales forecast for this year, predicting online sales will most likely grow 18% this year to $710 billion.

**BE PROACTIVE, NOT REACTIVE**

A new report from PayPal sounds a cautionary note, showing “many U.S. retailers taking a reactive, wait-and-see approach to the holidays.” This is the wrong approach. Small retailers need to be proactive, by finding innovative, tech-enabled ways to reach consumers in the new environment.

Even though 20 percent of SMB retailers surveyed say their “future is dependent on this year’s holiday results, 57 percent hadn’t started their holiday prep yet. Most (70 percent) know they won’t be adding holiday staffers this year.

If this sounds like you, you need to get into gear now. To help replace the anticipated lower foot traffic, think about expanding where you sell. The PayPal survey shows that 39 percent of the retailers plan to sell products on digital marketplaces, such as Amazon and Etsy, while 31 percent will sell via their social media accounts.

**SAFETY FIRST**

One of the reasons consumers plan to shop less in-stores this year is they’re worried about Covid-19. So, it’s up to you to make sure shoppers feel safe coming into your store. According to the PayPal report, 81 percent of retailers will take extra precautions to keep shoppers safe.

One way to do that is by limiting physical contact and helping customers practice social distancing. PayPal says 46 percent of those surveyed plan to offer curbside pick-up and Think With Google reports 50 percent of shoppers say they may continue to take advantage of curbside pickup services even after restrictions are lifted.

Around 46% of retailers surveyed by PayPal plan to make masks mandatory and implement physical distancing rules and 34 percent will offer hand sanitizer in-store.

**DIGITAL PAYMENTS**

Offering digital payment options in-store also makes customers feel safer since they are less comfortable exchanging cash or a credit card with store personnel. PayPal says 34% of the retailers surveyed plan to implement cashless payment options. Digital solutions are also making it easier for customers to shop safely and more flexibly.

Consumers are already embracing these. According to a report from CardFlight contactless payment transactions from credit cards and smartphones increased 107% from the week of March 2 to the week of June 29.

There are numerous contactless systems out there, including ones from Square, Apple Pay, Google Pay, Stripe, and PayPal.

A report from CardFlight shows contactless payment transactions via smartphones and credit cards rose 107% in the first three months of the pandemic.

If you need help formulating your holiday sales strategies, a SCORE mentor can help. Contact one today.

By: Rieva Lesonsky
CEO of GrowBiz Media

For free business mentoring advice, or more on upcoming webinars contact SCORE at www.CantonSCORE.org or 330.244.3280. We are located at 6000 Frank Ave. NW, Canton, OH 44720

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**AULTWORKS Occupational Medicine** specializes in treating work-related injuries and illnesses. We are certified by the Ohio Bureau of Workers’ Compensation.

Our services include:
- Injury Care
- Drug and Alcohol Screenings
- DOT and FAA Physicals
- Pre-placement Physicals
- Random Management Programs

**At your location or ours, we've got you covered.**

AultWorks Occupational Medicine specializes in treating work-related injuries and illnesses. We are certified by the Ohio Bureau of Workers’ Compensation.

Our services include:
- Injury Care
- Drug and Alcohol Screenings
- DOT and FAA Physicals
- Pre-placement Physicals
- Random Management Programs

**Canton**
330-491-9675

**Alliance**
330-823-8864

**Orrville**
330-684-4767

**www.aultman.org/aultworks**
One of the many strategic goals of the Canton Chamber is to expand the region’s talent development capacity. And of course, we want to build a talent pipeline responsive to industry needs. One initiative to build a talent pipeline is to form Industry Sector Partnerships (ISPs). So, what is an ISP?

Industry Sector Partnerships are Industry led collaboratives with strategic partners that include:

- employers
- k-12 systems
- colleges and universities
- adult education and training centers
- organized labor
- workforce boards
- economic development organizations
- community based and human services organizations

Effective ISPs will:

- Identify common issues
- Collectively address needs of the industry
- Communicate industry priorities to partners and policy makers
- Address short and long term skills gaps
- Better align education and training curriculum to serve employers and workers
- creates a mechanism for an ongoing feedback loop with training and workforce programs
- attracts funding opportunities for programs

Other local industries that may benefit by forming industry sector partnerships that are facing workforce issues include Technology, Healthcare, Logistics, Trades, Petrochemical and others. The Canton Chamber will continue with collaborative efforts to convene and launch ISPs in response to our region’s industry needs and requests.

Barbara Hammontree Bennett, PE, PS, LEED-AP
Director of Education Initiatives
Winners! Enshrinement Festival Contest

Even though the 2020 Pro Football Hall of Fame Enshrinement Festival had to be postponed until next year, participants still had fun by creating a hot air balloon or a shoebox float.

Here are the winners for the Build Your Own Hot Air Balloon and ShoeBox Float winners! The winners will each receive 6 tickets to the 2021 Canton Repository Grand Parade.

Hot Air Balloon Contest:
6-10 Winner: Max Whitt age 9, Confetti Blast
11-15 Winner: Maisyn Whitt age 13, Just Let It Go
21+ Winner: Beth Jackson age 21+, Dream Weaver

ShoeBox Float Contest
6-10 Winner: Emma Haupt age 10
We’re more than a TPA.

We’re a risk solutions provider specialized in workers’ compensation for monopolistic states.

Canton Regional Chamber of Commerce has partnered with CareWorks Comp to help you lower your Ohio workers’ compensation premium. Our discount and refund programs, risk control, and claims administration solutions help employers reduce their risk and control their workers’ compensation costs. We’ve saved employers more than $3.1B in premium discounts, and we’ve returned nearly $400M in premium refunds.

For additional questions, contact Robert Nicoll, program manager at 800.837.3200 ext. 58595 or email robert.nicoll@careworkscorp.com

Ready to learn how much you can save? Complete our online evaluation form at: www.careworks.com/groupratingapplication/canton

A great two days with the 40 class members of the 34th class at Salt Fork Lodge in a socially-distanced setting, and we’re ready to kick off another great year of Leadership Stark County with a full class.
More than 60 high school students from 17 Stark County school districts will soon gather, albeit virtually, to begin the third year of the Youth Leadership Academy of Stark County (YLA).

YLA develops leadership and community stewardship in our youth to help address some of the issues brought forward by the Strengthening Stark report published by the Stark Community Foundation. These include: regional collaboration, job preparation, educational attainment, population aging and retention, and sense of connection to the community.

The students make amazing discoveries when they engage with kids from different communities than their own. Comparing the strengths and challenges of each other’s communities and forming relationships across school district lines is an invaluable experience.

Here are the students who will participate in the 2020-2021 school year.

**Youth Leadership Academy - Sophomores**

- Alliance High School
  - Gabrielle Hill
  - Kelly Wang

- Canton South High School
  - Kaitlyn McKinney
  - Cory Noll

- Fairless High School
  - Trevor Horrisberger
  - Susanna Snavely

- GlenOak High School
  - Noah Fink
  - Andrea Pifer

- Hoover High School
  - Andrea Mae Belen
  - Dominic Nunziato

- Jackson High School
  - Chad Graham
  - Claire Seeley

- Lake High School
  - Jack Armstrong
  - Abigail Constantine

- Louisville High School
  - Seth Anderson
  - Jenna McIntyre

- Marlinton High School
  - Rebecca Kuhlman
  - Nash Minor

- McKinley High School
  - Ja’Lexis Elder

- Minerva High School
  - Kaiden Haines
  - Hera Hoffee

- Perry High School
  - Riley Smurr
  - Walter Tidenberg III

- St. Thomas Aquinas High School
  - Marcus Miller
  - William Tabellion

- Sandy Valley High School
  - Gavin Fryer
  - Krista Glaser

- Tuslaw High School
  - Taylin Saunders
  - Jared Wenzel

- Washington High School
  - Christian Kring
  - Jillian Lightfoot

- Northwest High School
  - Gianna Kuhn
  - Luke Metzger

- YLA Next Level - Juniors
  - Alliance High School
    - Patrick Burse

- Canton South High School
  - Abigail Bergert

- Central Catholic High School
  - Chase Elson
  - Ella Salvino

- East Canton High School
  - Bryce Beadnell
  - Annabella Kovach

- Fairless High School
  - Sydney Goff
  - Maxwell Kirby

- GlenOak High School
  - Ja’Lisa Cherry
  - Jose Espinoza

- Hoover High School
  - Isis Durkin

- Jackson High School
  - Jacob Craig
  - Leah Salamone

- Lake High School
  - Sierra Delahanty
  - Zachary Graves

- Louisville High School
  - Keith Beaver
  - Lauren L’Amoreaux

- Minerva High School
  - Emmett Blum
  - Jamie Rine

- Northwest High School
  - Zachary Kurz
  - Alivia Nair

- Perry High School
  - Vincent Hildebrand
  - Lily Stuart

- Sandy Valley High School
  - Wyatt Moyer
  - Abbey Parker

- St. Thomas High School
  - Olivia Barta
  - Camryn Oster

- Washington High School
  - Caitlyn Egan
  - Ezra Teall
GET TO KNOW THE YOUNG PROFESSIONALS WHO WILL SHAPE THE FUTURE OF CANTON/STARK COUNTY! EACH MONTH, WE’LL INTRODUCE YOU TO A YP WHO IS LIVING OR WORKING, BUT MOST IMPORTANTLY, THRIVING IN STARK COUNTY!

Name: Andrea Legg

Occupation/Title/Place of work: Director, North Canton Public Library

Age: 38

Why are you interested in Stark County’s Young Professionals initiative? Communities that thrive and grow are those communities that find a way to retain their best and brightest assets – their people! I love that Stark County’s YP program seeks to cultivate this type of development.

What would you share to encourage other people to join? We are all so busy juggling so many different deadlines, projects, and commitments. It would be easy to overlook some of the really valuable resources and opportunities in our area that are just waiting for us to discover them. YP has really helped to open my eyes to what’s out there in terms of potential partnerships and future collaboration opportunities.

Did you grow up in Stark? If so, where? If not, where did you move from and why? Yes! I grew up in the Canton/Massillon area. I attended St. Michael’s elementary school, Central Catholic High School, and even stuck around to attend college at Malone University.

Why do you stay in Stark County, from both a personal and professional point of view? I currently reside in Dover with my family but have returned to the Stark County area to work after being appointed as the Director of the North Canton Public Library in April. I am so very excited to be back. Stark County is brimming with so many new ideas, exciting opportunities, a tremendous amount of growth. It’s a wonderful feeling to be working within a community that you know is thriving.

What do you like MOST about Stark County? I love that there is so much to do and see. We’ve got so many beautiful parks and trails, entertainment options, restaurants, small businesses, schools, universities... it’s grown so much since I was a child growing up here in the ‘80s and ‘90s.

What would you change about Stark County if you could? I wish some of the abandoned buildings and areas could be revitalized. There is so much potential out there.

What do you see as valuable opportunities for YPs in Stark County when it comes to career opportunities, cultural access, leadership or community involvement opportunities? I think anytime a mentoring program exists, to help acclimate new YPs into a business or into the community in general, everyone wins. New YPs have a voice of guidance and insight to lean on, and it helps YPs in growing their social and professional networks as well.

What would attract more YPs to Stark County? I think Stark County is already doing a really great job attracting YPs to the area. I think continuing to branch out and offer new and cutting-edge job opportunities, as well as remaining committed to cultivating diverse and inclusive workplaces, will help our area even more in the future.

What do you do in the evenings or on the weekends for fun in Stark County or NE Ohio? I love exploring parks and walking trails with my son. I also love trying out new restaurants (and visiting my old favorites!) and hearing live music.

Could you see yourself spending your lifetime in Stark County and if not, what would cause you to leave? Yes!

ANDREA LEGG

WorkPlayStay is sponsored by:

Aultman
Let’s celebrate!
THU., OCT. 29 @ 7 pm
LIVE ON FACEBOOK!

Congratulations! to the 2020 Twenty under 40! class of award recipients.

Jonathan G. Bishop • Benjamin H. Childers • Rebecca Coneglio
Christopher L. Cugini • Julie Elkins • Kristen Foss
Katherine Gessner • Maribeth Graham • Ryan Hartong
Alivia Hershberger • Kelly Klein • Shelley Knight-Bourn
Mark Lapikas • Niki McIlvain • Aaron McMichael • Ryan C. Miller
Rod A. Moore • Lucas W. Murray • Darryl Owens Jr. • Lambros Paxos

Send in a shoutout!
Help us give the 20 honorees the recognition they deserve! Purchase a shoutout video or picture message to show your support! Shoutouts will be shown during the celebration. Deadline to reserve your message is Oct. 9. www.ystark.org

Sponsorships are also available. Email kellyp@ystark.org for more information about sponsorships.
Join us for the ystark! CEO Meet & Eat on October 7 to connect with DeLores Pressley, President of DeLores Pressley Worldwide and the Founder and Executive Director of She Elevates™. As an international speaker, published author, and life coach, she will share her story and offer inspiration, as she impresses the importance of believing in “the Power of You” to harness your inner strength and power for business, career, and personal fulfillment. Pressley believes that a leader lives in everyone and knowledge of that will create opportunities- it simply takes a little innovation.

About this event: The ystark! CEO Meet&Eat series is a professional development opportunity for YPs to learn from and network with community leaders across diverse industries. Hear what it takes to be successful, what CEOs wish they knew in their 20s and 30s, and advice for thriving personally and professionally today.

Wednesday, October 7
Noon to 1:00 p.m.
Virtual Event
Cost: $15
Register at www.CantonChamber.org

(Each registered participant will receive a $10 gift card for Royal Docks Brewing Co. // Valid at all Royal Docks locations, including the new Foeder House + Kitchen in Plain Township!)

Registered participants will receive a confirmation prior to the event with instructions on how to join the Zoom session. Please contact kelvyp@ystark.org if you have questions.

The ystark! CEO Meet&Eat Series is sponsored by:

YP Meetup at Alliance Country Club

Join ystark! at Alliance Country Club for the October Meet-Up! Enjoy networking with your fellow YPs as we overlook the greens of Alliance Country Club. Try out your short game on the putting green or head out on a club tour. Complimentary appetizers and a cash bar will be available.

Thursday, October 8
5:00 to 7:00 p.m.
725 E. Milton St., Alliance, OH 44601
Cost: FREE (registration is requested)
All are welcome and you do not need to be a ystark! member to attend. Please adhere to social distancing guidelines.
Register at www.CantonChamber.org

About The Alliance Country Club:
A privately owned country club founded in 1911. The Alliance Country Club features an 18-hole golf course, Olympic-sized swimming pool, clay tennis court, and a gorgeous Clubhouse.

We offer different types of memberships to meet your individual needs. The Alliance Country Club is the perfect place to entertain for business or relax with your family.
LEADERSHIP CONFERENCE FOR YOUNG PROFESSIONALS

YoungPro Conference

pro-: a prefix of priority in time or space having especially a meaning of advancing or projecting forward

THURSDAY, NOV. 5, 2020
VIRTUAL EVENT: 9 AM - NOON

Designed for young professionals, the inaugural ystark! YoungPro Conference is one of personal and professional development to empower YPs with the tools to enact meaningful change within themselves, their companies, and the Akron-Canton region.

COST IS $30. REGISTER BY OCT. 30, 2020 AT WWW.YSTARK.ORG/CONFERENCE

2020 YoungPro Conference Sponsor:

ystark.org  |  facebook ystarkyp  |  instagram @ystarkyp

ystark! is an initiative of CANTON REGIONAL CHAMBER OF COMMERCE
Safety Council Webinar
OSHA & How They Are Working with COVID

Announcing a joint webinar with CAK & Summit County Safety Councils. Featuring Howie Eberts & Todd Jensen of OSHA. Their topic is “OSHA & How They Are Working with COVID”.

Wednesday, Oct. 28
8:00 a.m.
Register www.CantonChamber.org

Fire Prevention Breakfast

While we are disappointed that the Firefighters Recognition Breakfast, Essay and Coloring Contests have been postponed our first priority is the safety of our event attendees and all those involved in supporting our events.

THANK YOU to all the dedicated and hardworking firefighters. We look forward to seeing everyone next year!

The Stark County Firefighters Recognition and Fire Prevention Week Kickoff Breakfast has been postponed until October 2021.

FIRE PREVENTION BREAKFAST
See you in...
OCTOBER 2021
The Canton Regional Chamber of Commerce and AultCare have partnered together to offer a healthcare plan for the small business community through a Multiple Employer Welfare Arrangement (MEWA).

The MEWA was developed to provide additional options and to help control the costs of healthcare benefits. Medically underwritten MEWA rates may provide a less expensive option than a smaller community rated plan obtained under the Affordable Care Act (ACA). This plan is available for small group employers with less than 50 employees.

**Product Overview**
- Small group coverage
- Self-funded plan with fixed monthly payments
- Groups are not subject to ACA community rating
- Benefits administered by AultCare
- AultCare Provider Network

**Eligible Employers**
- Under 50 eligible employees
- 75% minimum participation requirement
- 50% minimum employer contribution for single coverage
- Member in good standing with the Canton Regional Chamber of Commerce

**Benefit Plan Options**
- 14 plan options
  - Traditional co-pay plans
  - Consumer Driven Health Plans/Health Savings Account (HSA) Compatible
- Ancillary Product Offerings
  - Dental Coverage
  - Vision Coverage

For Chamber Membership information call 330-456-7253. For healthcare or health fund information, contact your independent Broker or your AultCare Representative. All AultCare health plan quote proposals include commission, unless otherwise specified.
Dear Employer:

Each year Ohio employers have the opportunity to participate in BWC’s Group-Experience-Rating Program or Group-Retrospective-Rating Program. While these programs are not required, they do provide you with an opportunity to significantly reduce your workers’ compensation premiums, while increasing your awareness of safety and risk-management strategies.

Workplace safety is an important component of these programs. To succeed in accident prevention, we encourage you to use the many resources available to you. We believe a group-rating program is a partnership that includes you and your employees, your sponsoring organization or third-party administrator (TPA) and BWC. Each has specific roles and responsibilities, all designed to assist in preventing workplace accidents. This letter outlines the safety services expectations you should have as an employer enrolled in a group-rating program.

The employer will:
- Maintain a safe workplace;
- Attend safety training to enhance workplace safety;
- Use BWC’s safety services as needed;
- Fulfill the required two-hour training requirement and provide proof of attendance to sponsor for claim(s) occurring within the last year.

The certified primary and affiliated sponsoring organizations will:
- Sponsor eight hours of safety training (this may be done at one time or may be provided incrementally as long as the total is at least eight hours);
- Provide information regarding safety resources to group members;
- Possibly assist an employer in achieving its safety needs;
- Manage employer fulfillment of the two-hour training requirement, where applicable;
- Publish this letter to group members.

The TPA may:
- Assist sponsoring organizations with fulfilling the group-rating safety requirements;
- Assist an employer with its safety needs;
- Work in conjunction with sponsors to develop safety training and deliver safety resources;
- Provide resources for claims handling.

BWC will:
- Monitor all group-rating safety activities to confirm requirements are met;
- Remain in communication with sponsoring organizations to provide recommendations for fulfilling safety requirements;
- Provide safety training through Ohio’s Center for Occupational Safety & Health;
- Offer on-site safety consultation (hazard assessments, air and noise monitoring, ergonomics evaluation, training) by a BWC safety professional;
- Offer publications and videos for safety program support;
- Conduct employer visits to confirm the employer is meeting group-rating requirements, when appropriate.

The goal of this collaborative effort is to make sure all your safety needs are met. Using these resources will assist you in preventing accidents, reducing claims costs and achieving the highest discounts possible. Below you’ll find contact information for various resources.

www.bwc.ohio.gov/employer/services/safetyhygiene
SUBMIT YOUR AC-3 TODAY

CHAMBER’S WORKERS’ COMPENSATION GROUP RATING SAVES SIGNIFICANT PREMIUM DOLLARS

Take control of your workers’ compensation savings! Group rating is designed to allow employers of similar industries to “pool” their combined workers’ compensation experiences and file with the Ohio Bureau of Workers’ Compensation (BWC) as one “BIG” group to obtain rating discounts or refunds.

The annual filing deadline is November 19 and now is your chance to apply for the group rating program administered through CareWorksComp, Ohio’s largest TPA, which has generated savings for more than 48,000 Ohio employers.

CareWorksComp’s multi-tiered workers’ compensation group rating program can save members more money with a variety of savings levels. They will evaluate your company’s workers’ comp experience and provide you with the best program options that will help you maximize your bottom line.

Group rating members also receive companion cost control solutions provided by CareWorksComp including safety services and unemployment consultation.

There is no cost or obligation to apply. Contact our Program Manager, Bob Nicoll, at 800.837.3200 extension 58595 or email him at robert.nicoll@careworkscomp.com and he will assist you with your application. You can also learn more about CareWorksComp by visiting their webpage at www.careworkscomp.com.

Putman Properties

4065 Fulton Dr NW, Canton
330.498.4400
putmanproperties.com

Call our team of professionals for all your real estate needs!

New Whipple Ave NW Facing Facade Coming Soon!
20,561 SQ.FT. AVAILABLE FOR LEASE

20,561 SQ.FT. WAREHOUSE & RETAIL FOR LEASE
1600 WHIPPLE AVE NW, CANTON TWP., OHIO  44708

40’x50’ column spacing. Sprinkler system. Two (2) docks lead into 4,200 sq.ft, 18’ clear. Large bay is 13,629 sq.ft. and 15’ clear - heated. A/C could be available. One on-grade door. Adjacent to Meyers Lake Plaza which includes Rose’s, Save a Lot, Dollar General, Strasburg Meats, Meyers Lake Plaza Barber Shop, Meyers Landing & more. Canton Township - no corporate or personal income taxes. Owners may divide and renovate for credit tenant. For Lease: $4.00 per sq.ft. triple net.

Wick Hartung 330.495.0601 or Timothy J. Putman 330.495.0600
NEW MEMBERS

WELCOME to our newest members, who joined Canton Regional Chamber of Commerce in August. We encourage you to patronize their businesses. If you know of other businesses that would benefit from Chamber membership, please contact Molly Romig, Director of Membership and Retention at (330) 833-4400.

5-Star Metering
(MOBILE HOME SUB-METERING SERVICES)
Tracy Gregg, Manager
43 North Ave. NE
Massillon, OH 44646
(330) 936-0792
5starmetering@gmail.com

AVO Behavioral Health
(COUNSELING – MENTAL HEALTH & SUBSTANCE ABUSE)
Ashley Collins, Chief Operating Officer
3745 Whipple Ave. NW
Canton, OH 44718
(330) 605-5610
Ashley.c@avorecovery.com
www.avorecovery.com

Berlin Heating & Cooling
(HEATING & COOLING – RESIDENTIAL & COMMERCIAL)
Kayla Yoder, Office Manager
6280 Township Rd. 362
Millersburg, OH 44654
(330) 893-3057
Kayla.yoder@berlinheating.com
www.berlinheating.com

Clark Plumbing & Heating Co., Inc.
(PLUMBING & HEATING)
Melvin Clark, President
767 E. Turkeyfoot Lake Road
(330) 896-4411
mel@goclarkplumbing.com
www.goclarkplumbing.com

Culver’s of North Canton
(RESTAURANT)
Ryan Lehar, Owner/Operator
4896 Everhard Road
Canton, OH 44718
(315) 499-2181
Ryanlehar2@gmail.com
www.culvers.com

Robertson’s Excavating Inc.
(EXCAVATION CONTRACTORS)
Paul Robertson, President
7200 Sycamore Rd.
Malvern, OH 44644
(330) 863-0603
Probertson0611@yahoo.com

Bryan J. Terhune Jr. DMD Inc.
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Canton, OH 44718
(330) 499-1926
terhunedental@gmail.com
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U.S.P. Sandblasting and Painting Inc.
(SANDBLASTING & PAINTING)
Steve Mitchell, President
2282 Larson Road SE
Gnadenhutten, OH 44629
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www.usp-sandblasting.com

Zehner’s Service Center, Inc.
(AUTO & TRUCK REPAIR & MAINTENANCE)
Ryan Zehner, Vice President
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Akron, OH 44312
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THANK YOU
FOR YOUR MEMBERSHIP RENEWAL
JANUARY THROUGH MARCH 2020

Boss, S.L., DDS
Brahler’s Cleaning & Restoration
Burns Equipment Co., Inc.
Canal Place Condominium Association
Canterbury Commons Inc.
Coutts Insurance, LLC
Diabetes & Endocrinology Assoc. of Stark County, Inc.
Dioguardi’s Italian Foods
DN Community Federal Credit Union
Domenico Concrete
Dougherty’s Flowers, Inc.
Dureska & Moore, LLC
Duncan Press Incorporated
Edward Jones – Paul Frey
Elite Auto Body
E-Tank, Ltd.
Fedorko Chiropractic Health Center
Forquer Heating and Air Conditioning
Frank’s Electric, Inc.
Gold Force Administrative Support
Greater Stark County Electrical Trades Center
Hardesty Partners
Hartville Thrift Shoppe
Heitger Funeral Service
IPG Global Marketing dba Slick Woodys
Jackson Local Schools
Jackson Township Rotary Club
Legal Care, LLC
Franklin D. Leopold II, CPA
Leppo, Inc.
Jack B. Liberator RN-EMTP-EMSI
Maconachy-Stradley Insurance Agency
MAPS Air Museum
Memmer Homes, Inc.
Morris Flooring & Design
National Permits, Inc.
Paul Yoder Construction
Pellegrino Music Center
Pregnancy Choices
Prestage Cleaning and Maintenance Inc. Q.B.S., Inc.
RE/MAX EDGE REALTY
Rocci Insurance Agency, Inc.
Kelly Ann Roth DDS
SAFY – Specialized Alternative for Families and Youth
Samaritan Care, Inc.
Sherritt & Assoc. Inc., CPA’s
Siffrin, Inc.
Southeastern Equipment Co. Inc
St Luke Lutheran Community
St. George Serbian Orthodox Church & Event Center
Stark County Hunger Task Force
Stark Federal Credit Union
StarkJobs.com
State Farm Insurance – Mark Hufstetler
Talent Results Consulting LLC
TD’s Tailgate Grill
Terry’s Truck & Trailer
The Suburbanite / Jackson Suburbanite
TimkenSteel Corporation
Weaver Commercial Contractor Inc.
West Medical Inc
Your Garage
Accurate Auto Repair LLC
Alliance Country Club
Ascent Audiology & Hearing
Bair’s Powersports/Bair’s Indian Motorcycle
Bethlehem Township Trustees
Bittinger Carbine, LLC
Buell & Olivieri Insurance
Central Painting & Sandblasting
Gastroenterology & Hepatology Specialists, Inc.
Gregory Industries
H.D. Davis CPAs, LLC
Henderson Roofing & Construction
Ironworkers Local 550
North Canton Racquet Club, Inc.
Reed Funeral Home
O’s Power Tong Inc.
Reliable Runners
Stark County Veterinary Emergency Clinic
Sugarcreek Concrete Finishers, Inc.
Dan Toussant & Associates
V & S Schuler Engineering
Reliable Supply Chains
Akron Children’s Hospital
AP&P Development & Construction
Canton Cut Stone Company
Centre Party Rental
Christophers Hair & Nails
Copeland Oaks Retirement Community
David YMCA (Jackson Township)
Dominion Energy
Andy A. Ginella – Attorney at Law
GonzOil Inc
LED Transportation – Luxury – Executive – Disability
Mellion Orthodontics South
Pearle Vision
Piedmont Gas Company
Plumbers & Pipefitters Local Union #94
RCW Industrial Solutions, Inc.
RMI Cement, LLC
Rob’s Auto Service
Chester A. Wilson, D.D.S, Inc.
Belden Village Mall
Young Trucks
Dollar Bank
Faith Community Church
Gallicks, Inc
Jerzee’s All American Bar & Grille – Fulton and Belden
Kendall House Inc. dba Kentucky Fried Chicken
Midwest Modular Homes
RT Hampton Plumbing & Heating Inc.
The Salvation Army
Solmet Technologies, Inc.
Boggs Chiropractic
Canton City School District
E&H Ace Hardware
Reliable Supply Chains
A Quality Facility Services
Absolute Health Services Inc
Advanced Physical Medicine & Rehab
Akron Auto Auction
Altecare of Nobles Pond
American Cancer Society of Stark County
American Fireworks Company
American Red Cross - Stark & Muskingum Lakes Chapter
American Solutions for Business
Amherst Meadows Care Center
Medicine Center Pharmacy
Northeast Professional Home Care
Rohr & Sons Nursery
Saniserv Inc
Skippo Auto Auction
WATOES – We Are Troubled On Every Side Out Reach Programs
WHBC, WHBC-FM
Whisler Plumbing and Heating
Between The Lines Pilot Car Services
Complete Hydraulic Service Ohio CAT
The Paul Kaufman Co., Inc.
WHBC and Canton Parks and Recreation will host Drive Thru Trunk or Treat through Stadium Park on Thursday, October 29th from 5:30 p.m. to 7:00 p.m.

Families are invited to drive their kids through the Stadium Park where local businesses and organizations will decorate their vehicles and pass out candy. Participants are encouraged to wear a costume.

This event is drive thru only. Participants will not be permitted to exit their vehicles. Cars will enter Stadium Park at Fulton Drive NW and exit at 12th St NE.

All participants are asked to bring a canned good or non-perishable item to be donated to Stark County Hunger Task Force.

If your business or organization would like to participate with a trunk, contact Christian Ball at christian.ball@cantonohio.gov or 330.438.4691.

The Ohio Small Business Development Center (SBDC) at Kent State University is sponsoring virtual information sessions for individuals interested in starting a small business or those who are in the early stages of business formation.

Virtual sessions are scheduled through year’s end and will be held from 5 to 7 p.m. Tuesday, Oct. 6; Monday, Nov. 2; and Wednesday, Dec. 2.

The Small Business Orientation will provide a general overview of issues related to starting a business, such as business planning, determining market demand, financing options and available community resources. After attending a program, participants may contact the Small Business Development Center to schedule an appointment with a business counselor for a one-on-one consultation.

There is a $10 fee per person for program materials. Registration and payment of a virtual session must be made online at www.cantonsbdc.org. For additional information, contact the SBDC via email at hbolinge@kent.edu. Register early, as each session will close one week prior to the event.

Gervasi Vineyard and Cleveland Ballet are partnering together to offer the best in ballet through visually stunning performances by 26 professionally trained dancers from 10 countries.

Four shows will be performed in the open-air Pavilion on Gervasi’s 55-acre estate October 8-10, 2020. Two different ballet performances will be featured: The Magic Flute and Sinatra and Provocativo. Each ticket includes a housemade dessert plus Gervasi wine or hot beverage.

Tickets for either date of these performances includes a glass of Gervasi’s sparkling Lambrusco and a fall dessert feature, with a cash bar available.

To ensure the safety of our guests while observing social distancing guidelines, tables are being sold in blocks of 8-10 tickets for all four performances. Tickets are $69 per person for evening performances and $62 per person for the Saturday matinee. Tables are available for reservation at https://www.gervasivineyard.com/ballet.

Total Distribution, Inc. (TDI), a Peoples Services, Inc. company, has been honored as the First Place Fleet Safety Award winner as voted on by Florida Trucking Association’s Safety Management Council. This award is in the Truckload Shipping (TL) Division – Under 5 Million Miles.

TDI’s Fleet Safety Award comes amid this year’s National Truck Driver Appreciation Week and takes on a special significance considering the crucial role truck drivers have played during the COVID-19 pandemic. There is no better time than right now to recognize and better understand the essential work the trucking industry is doing during this difficult time, and the importance of safety on our roads.

“I was very pleased and proud to learn about the Fleet Safety Award the TDI team won this year,” said Ike Sherlock, Vice President of Operations, Total Distribution, Inc. “Of all the awards a trucking company can win, a safety award speaks volumes to the commitment of a company and its associates to our industry and the community at large.”

Displays honoring Ford Hall of Fans 2020 Class inductees Janel Carbajo, a Kansas City Chiefs fan; Rob Garner, a Denver Broncos fan; and Keith Kunzig, a Tampa Bay Buccaneers fan, were unveiled during a ceremony at the Pro Football Hall of Fame.

The three inductees, representing some of the most passionate fans in the NFL, were in attendance at the Pro Football Hall of Fame for their recognition. Jim Peters, U.S. Brand Content and Alliance Partnerships Manager, Ford Motor Company and David Baker, President and CEO, Pro Football Hall of Fame, presented each of the inductees with a prestigious Ford Hall of Fans Blue Jacket and Ring during an outdoor ceremony.

The Ford Hall of Fans, in partnership with the Pro Football Hall of Fame, celebrates the passion everyday heroes bring to football. The honorees were informed of their nominations in January with a celebratory knock on the door by Baker.

Ford Hall of Fans is accepting nominations now for the next class of superfans. Fans age 18 and older can submit 30-second personal testimonials inside the Pro Football Hall of Fame at the Ford Hall of Fans display through Dec. 23, 2020 or enter online at FordHallofFans.com through Dec. 21, 2020. There is no purchase necessary to enter. Open only to legal residents of the United States, 18 years of age or older, as of date of entry. For official rules go to FordHallofFans.com/football.

Pro Football Hall of Famer GALE SAYERS passed away today at the age of 77. Enshrined into the Hall of Fame in 1977, Sayers burst upon the pro football scene in 1965 with the kind of impact that the sport had not felt in many years. A versatile player, Gale scored 22 touchdowns and 132 points, both then-rookie records, during his first year.

In his relatively short career, he compiled a record that can never be forgotten. His totals show 9,435 combined net yards, 4,956 yards rushing, and 336 points scored. At the time of his retirement he was the NFL’s all-time leader in kickoff return yards. He won All-NFL honors five straight years and was named Offensive Player of the Game in three of the four Pro Bowls in which he played.

Have business news you’d like to share via Biz Bitz? Send your news release to Collyn Floyd, director of marketing, at collynf@cantonchamber.org.
Accepting most major insurances including AultCare & AultCare’s PrimeTime Health Plan.

Heart Hospital

THE 2nd Opinions/Appointments: 330-588-4676 or cantonmercy.org/heart

The area’s most experienced cardiovascular specialists (MCI: Mercy Cardiovascular Institute)

Record breaking times from ER door to catheterization (ECPC: Emergency Chest Pain Center)

First local heart center offering non-surgical minimally invasive valve treatment

Ohio’s FIRST Accredited Cath Lab

A Ministry of the Sisters of Charity Health System