AKRON-CANTON METROPLEX: What and Why?

In recent weeks, you may have seen the term “Akron-Canton Metroplex” in the local and regional media. As part of our Chamber’s strategic plan, we are working collaboratively with Akron leadership to leverage the region’s assets towards economic vitality and growth. Below is a summary from myself and Greater Akron Chamber President Steve Millard on what the Metroplex means and why we’re pursuing this opportunity.

– Denny Saunier, President & CEO, Canton Regional Chamber

A sense of place is important to all of us. One of the biggest questions we ask people we meet is “where are you from?” Depending on the context, our answers could vary from Cuyahoga Falls to North Canton to Akron, Canton, Cleveland or Northeast Ohio. As individuals, we associate with our sense of place.

As we focus on economic growth, and seek our share of resources and visibility, we believe that for external audiences and statewide decision makers, looking at Akron-Canton as a region or a metroplex to compete for funding, business opportunity and visitors can “upsize” the opportunity for all of us.

With more than 1.2 million people within those MSAs; a number of related and connected assets like the Akron-Canton Airport and I-77; and common challenges, opportunities, businesses and workforce; we see an opportunity to go to market together as we compete as a region.

The Research Triangle, the Dallas-Fort Worth Metroplex, the Twin Cities and Tampa/St. Petersburg are just a few examples of regions that have worked together to upsize their visibility and positioning while retaining their unique character, governmental infrastructure and local identity.

Many of our businesses have established Akron-Canton as a territory or business region for the purposes of geographic organization and market focus. We share a density of manufacturing capacity and common opportunity in industries like shale and polymers. We have a common airport, interstate, and shared assets like the Pro Football Hall of Fame, NEOMED, MAGNET, Stark State College’s Akron and Canton locations, and Akron Children’s Hospital in Akron and North Canton, to name a few.

In fact, every day, our workforce crosses county borders among Stark, Carroll, Summit, Portage and Medina Counties to get to their job. As we talk to companies about opportunities to grow within or relocate to this region, they often look at choices in the broader geography of Akron-Canton as equal options. Drawing from the wider, well-connected market area is a source of advantage for us.

As metropolitan areas, Akron (#82) and Canton (#133) have fewer resources and smaller support ecosystems than some of our neighbors like Cincinnati (#29, 2.2 million people), Columbus (#32, 2.1 million), and Cleveland (#33; 2 million). Working cooperatively helps us to compete and access a larger share of the state’s resource and attention. Together, we would rival Buffalo, Grand Rapids, Rochester, and Tulsa, which have between 1-1.2 million people and sit at about #50 of the top 100.

We are already doing more work together. With new leadership for many of our region’s organizations, there is a greater sense of opportunity for collaboration. Our resources are finite and working more closely together allows us to leverage them.

As we begin to talk about the region’s overall assets and positioning, the term “metroplex” has been described as a way of talking about our physical proximity and connectedness, while still retaining our unique sense of place and separate infrastructures. We are still a region made up of individual cities, broad townships and unique county infrastructures.

We believe we can retain that individuality while leveraging the positive experience of a well-connected, growing Akron-Canton region.

As a “next step” in this discussion, please attend our joint Economic Outlook event on Nov. 22, produced by the Greater Akron and Canton Regional Chambers. See more on page seven.

(continued on page 21)
because you matter!

AultCare provides PERSONALIZED Care Coordination

Our Care Coordination team of physicians, nurses, dietitians, pharmacists, and other clinical and non-clinical staff provide comprehensive programs available to all AultCare members. These no-cost programs are concentrated on monitoring your health to address potential issues and offer preventive measures. Our team serves as the connection between you, your provider, and your health plan. Let us help you navigate your healthcare.

Pictured Above: Brenda, Care Coordinator; Lindsay, Pharmacist; Joy, Dietitian

www.aultcare.com/carecoordination
Last Call to Register!

DOWNSTREAM OPPORTUNITIES AT UTICA SUMMIT VII

We know the Downstream build-out is going to be bigger than any of us can imagine. At our seventh annual Utica Summit, our all-star lineup will discuss:

- Downstream opportunities including Crackers, Chemicals & Plastics
- The latest information to help your 2020 business planning
- How current world events will shape business in the Utica

Utica Summit VII, on Oct. 10 in Canton, Ohio, is a significant regional conference on the long-term downstream benefits of the Utica Shale gas revolution. It is a production of the Canton Regional Chamber of Commerce and Shale Directories.

UTICA SUMMIT VII HIGHLIGHTS:

- Downstream in the Appalachian Basin | Joe Barone, President, Shale Directories
- Shell Cracker Plant Update | Michael Marr, Senior Communications Leader
- Oil and Gas Infrastructure in the Appalachian Basin | Charles Zelek, Sr. Economist, Department of Energy Office of Fossil Energy
- Petrochemicals/Chemicals in the Appalachian Basin | Tom Gellrich, TopLine Analytics
- Plastics Industry Outlook and Panel | Daniel Clark, Purchasing Manager, Little Tykes; Joe Barone, President, Shale Directories
- Oil and Gas as a Driver of the Regional Economy: Updates on Steel, Petrochemical and Beyond | Iryna Lendel, Ph.D., Cleveland State University
- Plastics Packaging Recycling 100% by 2030 – A Moon Shot? | Heather Rose-Glowacki, Director Chemical and Industry Dynamics at the American Chemistry Council

Cost of the one-day conference at Walsh University is $425, which includes a hot lunch buffet. Go to [www.uticasummit.com](http://www.uticasummit.com) to find a registration portal and to check on program updates.

UTICA SUMMIT SPONSORS:
AultCare QuickConnect Luncheon  
GROW YOUR NETWORK - MEET NEW CONTACTS - BE INSPIRED

Join us for the October AultCare QuickConnect Networking Luncheon featuring Jim Renacci-former Congressman / Ohio’s Future Foundation.

Jim will draw on his 30+ years in business and eight years in Congress to share his perspective on pro-growth economic policies that Ohio business owners can rally around. He will discuss how Ohio can better unleash a dynamic private sector to drive job growth and prosperity across the state.

Wednesday, October 16  
11:30 am – 1:00 pm (Registration begins at 11:00 am)  
La Pizzaria  
3656 Dressler Rd. NW, Canton 44718

$18/members, $25/non-members  
Register by October 14 at CantonChamber.org

Entrée of the month:  Chicken Parmesan, Redskin Potatoes & Italian Green Beans or Chicken Chef Salad

AultCare QuickConnect attendees can obtain business leads through enjoyable networking activities, hear a compelling speaker, meet new business contacts and enjoy a delicious meal. Plus, when you bring a door prize valued at $15 or more, you’ll receive 30 seconds at the microphone to promote your business.

Enroll Now!  
CANTON REGIONAL CHAMBER HEALTH FUND

Has your small business inquired about the Canton Regional Chamber Health Fund? The last quarter of the year is when the majority of businesses re-evaluate and set their health care plan for the following year, so don’t delay!

The Canton Regional Chamber of Commerce and AultCare have collaborated to offer a health plan for the small business community through a Multiple Employer Welfare Arrangement (MEWA). This plan is called the Canton Regional Chamber Health Fund.

The Canton Regional Chamber Health Fund offers medically underwritten rates for small group employers with less than 50 employees that may be less expensive than a community rated plan through the Affordable Care Act. This gives us the opportunity to not only offer a health care coverage option to our existing and potential members, but “keep it local” with a top-quality health care plan based here in Stark County.

To participate in the Canton Regional Chamber Health Fund, you must be a member in good standing with the Canton Regional Chamber of Commerce. The Health Fund is exclusive to Canton Regional Chamber members only.

For more information, contact Aultcare at 330.363.6390 or your independent broker directly.

See page 12 for more information.
Meet the 2019 COMMUNITY SALUTE AWARD WINNERS

Edward J. Roth III will be recognized with the highest honor, the Award of Merit, at the Canton Regional Chamber of Commerce’s Community Salute Awards on Wednesday, Oct. 30, 2019. Roth serves as President and CEO of Aultman Health Foundation.

The Award of Merit will be presented along with six Awards of Appreciation during a dinner program at the Kent State University at Stark Conference Center (6000 Frank Road, North Canton, OH 44720).

Award of Appreciation winners include:
- Canton Bluecoats
- CommQuest Services
- Dr. Jay Gershen
- Girls on the Run East Central Ohio
- Joe Horrigan
- Stark County Community Action Agency

Tickets are available online for $65 at CantonChamber.org or by calling 330.458.2070. Sponsorship opportunities are also available; contact Chris Gumpp at chrisg@cantonchamber.org or 330.458.2055 for information.

About Edward J. Roth III:
For more than 40 years, Edward J. Roth III has been part of a team dedicated to providing the Stark County area with excellence and affordability in health care. Ed began his career with Aultman in 1981 and was named president and chief executive officer in 2001. Since that time, he has led Aultman with a spirit of compassion and a true belief in the power of each individual to make a difference. He is responsible for more than 7,500 employees and all corporate entities within Aultman Health Foundation.

A graduate of Canton Central Catholic and the University of Akron, Ed is an active member of the community and a board member of the following agencies and organizations: Akron Regional Hospital Association, Ohio Business Roundtable, Ohio Hospital Association, The Pro Football Hall of Fame and Stark County Catholic Schools. He has also taken a leadership role in the community and has chaired many organizations and events over the years including: United Way Campaign, Canton Regional Chamber of Commerce, Stark Development Board and The Akron Canton Regional Food Bank Harvest for Hunger Campaign.

Ed and his wife Terri live in Jackson Township. The family includes their four children; Jackie, Joe, Tom and Ed; daughter-in-law, Celia, and granddaughters Lucy and Maggie.

Baker, Dublikar, Beck, Wiley & Mathews
ATTORNEYS AT LAW

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Telexcopier: (330) 499-6423
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Spencer Hartung
330-439-0276

4065 Fulton Dr NW, Canton, OH 44718
330-498-4400 www.putmanproperties.com
The Canton Regional Chamber of Commerce and Greater Akron Chamber will present a panel of industry leaders from the Akron-Canton region who will provide insight on key trends, industry issues, and their expectations for regional and national economic performance in the year ahead.

In addition to providing a broad summary of regional trends, Jacob Duritsky, Vice President of Strategy and Research at Team NEO, will moderate the panel discussion featuring:

- Doug Sibila, President/CEO, Peoples Services, Inc.
- Sean Lyden, Chief Strategy Officer, Akron Children’s Hospital
- Jon Park, CEO & Chairman, Westfield Bank
- Jackie Stewart, Director of External Affairs, Encino Energy
- Steve Strah, CFO, FirstEnergy

Friday, November 22, 2019
7:30 AM - 9:00 AM (doors open at 7 am)
Kent State University Stark Conference Center
6000 Frank Avenue
North Canton, OH 44720
$30 per person or a table for $300
Register at CantonChamber.org

Category sponsorships available; contact Chris Gumpp at chrisg@cantonchamber.org or 330.458.2055 for information.

CANTON REGIONAL CHAMBER OF COMMERCE

GREATER AKRON CHAMBER

CareWorks

➤ We’re more than a TPA
We’re a leading risk solutions provider

Canton Regional Chamber of Commerce has partnered with CareWorks Comp to help you lower your Ohio workers’ compensation premium. Our discount and refund programs, risk control services and claims administration help employers reduce their risk and lower their workers’ compensation costs.

We’ve saved employers more than $3.1B in premium discounts, and we’ve returned nearly $400 million in premium refunds. For additional questions, contact Robert Nicoll at 800.837.3200, ext 58595 or email robert.nicoll@careworkscomp.com

Ready to learn how much you can save? Complete our online evaluation form at: www.careworkscomp.com/groupratingapplication/canton
Whaddaya Need? Whaddaya Want?
MONTHLY BUSINESS ADVICE FROM CANTON SCORE MEMBERS

The 60 members of the Canton Regional
Chapter of SCORE would appreciate
learning your answers to those
two questions.

When posing those headline questions, here is what we are really asking: What workshops would you like to see in our lineup? Are you looking for opportunities to learn something entirely new, or would you like to learn more about something that you feel is important to ongoing business success?

Earlier this year we asked attendees at a Chamber of Commerce event that same question, and they responded with this list of workshop wants:

- Blogging - whether or not to blog and how often and what to blog
- Extent to which social media should be used in marketing
- Strengthening cash management
- Reasons why some sales that looked promising were lost
- Getting smarter on cyber security
- Learning more about the essentials of HR management and compliance
- Prepping for a loan application
- Workplace safety
- Launching a non-profit
- Structuring and managing a board of directors or trustees

Some on that list already have been offered - and will be again.

Last year the Canton Regional Chapter conducted 96 workshops on a range of topics that drew more than 1,400 attendees. Chapter membership has been growing such that it can take on creating content for and conducting additional workshops. We would love to hear more ideas for workshops from readers of this Action Newsletter. All you need do is send an email to cantonscore@gmail.com.

You also can go to www.canton.score.org to see what workshops are coming soon. You can register for them at the website. For the convenience of attendees, we conduct workshops at venues throughout the five counties - Stark, Tuscarawas, Holmes, Carroll, Harrison - that comprise the chapter’s designated territory.

If you have questions you’d like to discuss, phone the chapter at 330.244.3280.
Simple Steps Academy
FOR GROWING YOUR BUSINESS

SIX SESSIONS OCT. 4 - NOV. 8 COVERING:
Experts in their fields will coach you through critical topics that will help your business step up to its full growth potential.

10/4: ASSESSMENT & GOAL SETTING
Assess your business by identifying key opportunities (management, marketing, sales, finance, operational) Learn how to strategically plan for growth

10/11: GROWING YOUR BUSINESS
Choose the right distribution channels; evaluate your sales team and process Learn how to benchmark your sales and motivate your sales force

10/18: MANAGING YOUR TIME, PEOPLE AND RESOURCES
Assess your HR needs and how to hire, train, and retain your employees Learn how to manage your time more effectively and when to hire outside professionals

10/25: MARKETING YOUR BUSINESS
Identify your marketing goals and what are your most effective marketing options Learn the difference between event and cause marketing and how to retain customers

11/1: FINANCIAL MANAGEMENT
Understand the basics of cost accounting and how advisers can help your business Learn how use financial statements and better understand cash flow forecasts/risks

11/8: MANAGING OPERATIONS
Understand KPIs (Key Performance Indicators) and performance dashboards Learn to adjust operations to achieve company goals and prepare for growth Understand how to identify, manage, and measure critical processes and operations

REGISTRATION:
Register for all six workshops and save! $60 Chamber member/$80 Non member
Select individual sessions: $12 Chamber member/$18 Non member

8 -10 am Workshop (7:45 am Registration) at the Canton Regional Chamber of Commerce
222 Market Ave. N., Canton, OH 44702

Simple Steps Academy is part of the Canton Regional Chamber Small Business Events Series Presented by VAULTCARE

SCORE | Canton
CANTON REGIONAL CHAMBER OF COMMERCE
CANTON REGIONAL CHAMBER HEALTH FUND

REGISTER: 330-458-2070 or CantonChamber.org/simplesteps
NEW MEMBER RECEPTION

JOIN US AS WE WELCOME OUR NEWEST CHAMBER MEMBERS

Tuesday, October 8, 2019
11 a.m. to 1 p.m.

Courtyard by Marriott
4375 Metro Cir NW, North Canton, OH 44720

Cost: Chamber Members - FREE | Non-Members - $5.00
All Chamber Members, New and Established, Are Invited!

APPETIZERS | NETWORKING

REGISTER ONLINE AT WWW.CANTONCHAMBER.ORG

Event sponsor:
CSB The Commercial & Savings Bank
First, on Oct. 17, join the Canton Regional Chamber of Commerce for Business After Hours at the Cutler Real Estate office in North Canton. Enjoy networking, a cash bar, door prizes, and complimentary hors d’oeuvres. All Business After Hours events in 2019 are presented by Express Employment Professionals. Complimentary hors d’oeuvres are being provided by Bubbas 33.

Thursday, October 17
5:00-7:00 pm
Cutler Real Estate
203 Applegrove St. NW
North Canton, OH 44720
Free! Register at CantonChamber.org

Then, on Oct. 24, we’re joining with the Stark County Chamber Consortium to present a special happy hour event featuring Ohio Secretary of State Frank LaRose at Glenmoor Country Club. LaRose will speak about State initiatives and how they will assist and positively impact Stark County’s workforce, business growth and expansion, education opportunities, and more. This event is part of the a week long Strengthening Stark series.

Thursday, October 24
5:00-7:00 pm
Glenmoor Country Club
4191 Glenmoor Rd. NW
Canton, OH 44718
Free! Register at CantonChamber.org
The Canton Regional Chamber of Commerce and AultCare have partnered together to offer a healthcare plan for the small business community through a Multiple Employer Welfare Arrangement (MEWA).

The MEWA was developed to provide additional options and to help control the costs of healthcare benefits. Medically underwritten MEWA rates may provide a less expensive option than a smaller community rated plan obtained under the Affordable Care Act (ACA). This plan is available for small group employers with less than 50 employees.

**Product Overview**
- Small group coverage
- Self-funded plan with fixed monthly payments
- Groups are not subject to ACA community rating
- Benefits administered by AultCare
- AultCare Provider Network

**Eligible Employers**
- Under 50 eligible employees
- 75% minimum participation requirement
- 50% minimum employer contribution for single coverage
- Member in good standing with the Canton Regional Chamber of Commerce

**Benefit Plan Options**
- 12 plan options
  - Traditional co-pay plans
  - Consumer Driven Health Plans/Health Savings Account (HSA) Compatible
- Ancillary Product Offerings
  - Dental Coverage
  - Vision Coverage

For Chamber Membership information call 330-456-7253. For healthcare or health fund information, contact your independent Broker or your AultCare Representative. All AultCare health plan quote proposals include commission, unless otherwise specified.
In the 31st annual Pro Football Hall of Fame Enshrinement Festival Photo Contest sponsored by Western Reserve Group, Nicole Anderson of Canton won the coveted $250 “Best of Show” award for her shot from the Balloon Classic.

Lora Ury of Canton won $150 for her first-place photo from The Canton Repository Grand Parade, as well as two honorable mention photos from The Canton Repository Grand Parade and the Drum Corps International Competition Tour of Champions.

Andrew Latshaw of Massillon won $125 for his first-place photo from the Drum Corps International Competition Tour of Champions, as well as an honorable mention for his photo from the Balloon Classic.

Doug Froelich of North Canton won $100 for his first-place photo from the Balloon Classic.

Alex McCarthy of Canton won $25 for his honorable mention photo from the Balloon Classic.

William Barr of Minerva won $25 for his honorable mention photo from the Up, Up & Away 5K.

The winning photos will be on display at the Joseph Saxton Gallery of Photography, located at 520 Cleveland Ave. N in downtown Canton, from October 4 through October 31. The photos will also be showcased on the Enshrinement Festival’s website at www.profootballhofef.com.
A DECADE LATER …
Community Garden Roots Continue to Grow

The downtown Summit Neighborhood Community Garden, celebrating its 10th anniversary in 2019, has just completed its most bountiful year yet! Neighborhood gardeners grew hundreds of pounds of produce again this season, including lettuces, squashes, strawberries, beans, corn, and more!

The Community Garden is located at the intersection of Fifth Street and High Street NW. Garden growers enjoyed raised beds, courtesy of our garden coordinators, Project REBUILD, and all 79 boxes were filled to the brim with local plants!

The garden offers the community a place to grow healthy, nutritious food, and helps to ease food costs and build awareness for the importance of locally grown produce. It also provides a source of social interaction, building a greater sense of community pride and increasing personal connections. Garden growers are often seen bringing their children to the plots, helping teach them the important connection between food, health, and the earth. The downtown Summit Neighborhood Community Garden is sponsored by the Special Improvement District, Stark Community Foundation, with support from Project REBUILD, the garden coordinator.

The garden will reopen next spring for another bountiful season! Plots are only $10, with tools and water available.

Farewell to the Biggest & Best Farmers’ Market Season Yet

The Canton Development Partnership would like to extend a BIG THANK YOU to all of our market vendors, our Canton Farmers’ Market supporters and customers, McKinley High School Downtown Campus and the downtown Canton community for an incredible 16th market season!

For 16 weeks this summer, Canton Farmers’ Market growers and producers offered Stark County an exceptional variety of locally-grown produce, organic meats, artisan cheeses, the freshest breads, scrumptious baked goods, vibrant flowers, and much, much more.

During the height of the season, as many as 30 vendors—many weeks reached capacity—convened in the Nadine McIlwain Administrative parking lot (at the corner of Fourth Street and McKinley Avenue NW). Live entertainment, children’s art projects, pet education & family health day, gardening advice and more rounded out each Saturday morning in downtown Canton.

This season would not have been possible without our wonderful vendors, loyal customers and generous sponsors. A special thank you goes to the market sponsors including, Aultman Health Foundation, The City of Canton, The Repository, Mix 94.1 and News-Talk 1480 WHBC, and Canton Development Partnership, a department of the Canton Regional Chamber of Commerce.

While the market has ended for this season, we’re already looking ahead to next year. See you all there in June!
JUST HOURS AFTER THE CITY OF CANTON'S GROUNDBREAKING CEREMONY ON TUESDAY, AUGUST 27, BULLDOZERS GOT TO WORK ON A YEAR-LONG CONSTRUCTION PROJECT THAT WILL TRANSFORM MARKET SQUARE INTO CENTENNIAL PLAZA.

EXPECTED TO BE COMPLETE PRIOR TO THE NFL'S CENTENNIAL CELEBRATION IN SEPTEMBER 2020, CENTENNIAL PLAZA WILL BE A STUNNING, STATE-OF-THE-ART PUBLIC SPACE SERVING RESIDENTS AND VISITORS ALIKE, WHILE PAYING HOMAGE TO CANTON'S ROOTS AS THE HALL OF FAME CITY.

FALL FIRST FRIDAYS!

First Friday is a monthly party in the downtown Canton Arts District in Canton, OH featuring themed music, performance and visual arts events and always a few surprises for adults and children. It is primarily a self-guided tour of local art galleries, studios, stores and restaurants.

First Friday begins with a First Stop at the Canton Museum of Art @ 5:30, followed by the full-out event downtown from 6-10 p.m. Rain, snow or shine, First Friday happens every month – year ‘round!

First Friday is brought to you by the Downtown Special Improvement District and ArtsinStark. Plan your stops in advance by downloading the First Friday maps at downtowncanton.com. Upcoming themes:

October 4 – Witches & Wizards
November 1 – Lego Mania
December 6 – Pay it Forward

CENTENNIAL PLAZA Construction Underway

Expertise Pays Off.
For more than 85 years, we have helped middle market companies achieve financial success.
Leadership Stark County’s 33rd Class Signature Program

Congratulations to the 42 members of the 2019-2020 Signature Program. Selected from an exceptionally competitive field, the 33rd Signature Class is representative of the cultural, geographic, and professional diversity of Stark County. These community-minded individuals have been charged to work together to help Strengthen Stark County and our region.

Dave Andrews, 3-D Scanning Coordinator, R.E. Warner & Associates
John Arnold, Vice President, Arnold Funeral Home
Heather Baker, Account Executive, AultCare
Ricardo Barros, Sr. Manager, ATM Firmware, Diebold Nixdorf
Kristina Belliveau, Finance Director, Canton Museum of Art
BJ Boyajian-Bowling, Vice President-Branch Manager Retail, Keybank
Tracy Dawn Brewer, Media Specialist, AultCare
Garrett Brown, Assistant General Counsel, Employers Health
Jamie Carbone, Clinical Director, Mercy Medical Center
Michael Chiappini, Manager, Specialized Processing Group, Synchrony
Jolene Colant, Director of Marketing, Hall, Kistler & Company
Evan Dean, Attorney, FirstEnergy Corp
Carrie Domer, Director, Finance, Stark Area Regional Transit Authority
Steve Edgehouse, Assistant Professor, Stark State College
Spencer Geraghty, Intervention Specialist, Canton City Schools
Lisa Gould, VP, Human Resources, CommQuest Services, Inc.
Jennifer Grisez, Vice President of Marketing, The Canton Repository
Jonathan Herman, Sr. Architectural Designer, Diebold Nixdorf
Steven Hoffman, Vice President of Business Development, Patriot Software, LLC

Kristopher Kargel, President, MRO Built
Benjamin Kittka, Manager of Technical Services, Williams
Michael Kraus, Director of Distribution & Innovation, ComDoc
Andrew Lallatin, Project Architect, Sol Harris/Day Architecture
Megan Lanzarotta, Mgr – Accounting & Consolidations, The Timken Company
Julianne Lombardi, VP Treasury Management, Huntington Bank
Beverly Long, Technical Services Manager, Marathon Petroleum Company
Christine Lynn, Director, Digital Campus, Walsh University
Monica Mendenhall, Campus Coordinator Aultman College, Aultman Health Foundation
Laurie Moline, President, Laurie Moline & Associates, LLC
Daniel Petricini, Assistant Prosecuting Attorney, Stark County Prosecutor’s Office
Sandra Pykes, Home Energy Assistance Program (HEAP) Director, Stark County Community Action Agency
James Rushe, Sr. Program Manager, Hendrickson
Steven Russell, Business Manager – Americas, The Timken Company
Lindsay Smith, Associate Vice President – Large Group Benefits, Schauer Group
Beth Starrett, Coordinator of Adult Career & Technical Education, Canton City School District
Gretchen Stocker, Magistrate, Stark County Court of Common Pleas
Topaz Tolloti, VP, Client Services, Ameridial Inc.
Laura Tubo, Regional External Affairs, FirstEnergy Services Company
Myzomyia Vales, Global Trade & Customs Manager, The Timken Company
Melissa Warrington, VP of Finance / Controller, Aultman Health Foundation
Matthew Widders, Senior Manager – Thermal Treat, TimkenSteel Corporation
James Williams, Attorney, Krugliak Wilkins Griffiths Dougherty Co. LPA

LEADERSHIP STARK COUNTY SIGNATURE PROGRAM
Encounter Stark County is a one-day bus trip that begins in Canton and visits Massillon, Alliance, Hartville, and surrounding villages! For professionals and community members, it’s a great way to learn more about Stark County.

Tuesday, October 15
7:30 a.m. – 4:30 p.m.
Cost $89 per person, includes buffet lunch
Make your reservations at www.CantonChamber.org. Hurry, it has sold out ten years running!

A few highlights:

- Begin with a treat cooked over the open fire at the McKinley Presidential Library & Museum
- Learn about seasonal labor in Stark County at the East’s largest producer of cilantro, Zeller Farms
- Hear how a roadside vegetable stand became Stark County’s largest tourist attraction at Maize Valley Winery
- See the manufacture of the Tower Shower, that’s keeping students clean at The Ohio State University
- Feel the passion as non-profit directors share the mission of Pegasus Farm, First Tee, & Beechcreek Gardens
- Enjoy a buffet lunch at KSU Corporate University & Conference Center
- See the process of brewing and canning beer at Royal Docks Brewhouse & Cannery
- And so much more that we don’t have room to list!

Presented with the support of:

COMMUNITY ONE Credit Union Inc.

WE'RE "LOANLY"

Community One Credit Union is in the business of saving our members money! Come & see us for all of your loan needs. We have money to lend & solutions for any budget.

OPEN TO ALL OF STARK COUNTY.

www.c1cu.com
Join us for the October Meetup at The Angry Avocado, downtown Canton’s newest restaurant hotspot. Enjoy networking, delicious food, and a cash bar with special Taco Tuesday pricing. This event is free to attend, but registration is required.

Tuesday, October 8
5:00-7:00 pm
Angry Avocado
217 Market Ave. N
Register at cantonchamber.org

Rational growth is as rational as it gets.

Beese Fulmer is joined by MacNealy Hoover to become one of the top ten money managers in Northeast Ohio.

Beese Fulmer Private Wealth Management follows its own advice, growing the firm in the same way it grows client wealth — in a deliberate, purposeful manner over the long term.

On October 1, MacNealy Hoover will officially join Beese Fulmer Private Wealth Management in its downtown Canton location. With about $250 million in assets under management (AUM) at MacNealy Hoover, the combined firm will grow to more than $925 million in total AUM.

Known for what they call “rational investing,” Beese Fulmer builds portfolios of high-quality individual stocks and bonds, while doing so with fair and transparent fees.

Through the addition of Harry MacNealy and Charles “Chuck” Hoover, Beese Fulmer will continue to develop client relationships based on trust and solid financial returns for high-net-worth individuals and families.

Beese Fulmer will enter the top ten money managers in the region, as ranked by Crain’s Cleveland Business.

AS SEEN IN

CRAIN’S CLEVELAND BUSINESS

Stay rational.

330-454-6555 | beesefulmer.com
Name: Veldo Funwie
Occupation/Title/Place of work: Site/Production Manager for TWI
Age: 23

Why are you interested in Stark County’s Young Professionals initiative?
Stark County has been home to me the last five years; I have been sheltered by a community that cares for others like they are family. As a young man living in Stark County, I feel very blessed to be a part of such a community.

What would you share to encourage other people to join?
I’ve always been motivated by the people around me - if you are like me and have that burning passion for success, this would be a great opportunity for you to get connected.

Did you grow up in Stark? If so, where? If not, where did you move from and why?
I grew up in Cameroon, Africa, then moved to the States with my aunt and uncle who raised me. I came to Ohio for school. I attended Walsh University, where I was a college athlete.

Why do you stay in Stark County, from both a personal and professional point of view?
I stay in Stark because of the community aspect. I have never been in a community that accepts any and everyone with open arms. Being in the States and not seeing my family in 14 years I’ve been blessed to call Stark County my home and made some new family here.

What do you see as valuable opportunities for YPs in Stark County when it comes to career opportunities, cultural access, leadership or community involvement opportunities?
YPs have the opportunity to network within the community and be among today’s leaders. What better opportunity than to learn from leaders in our community so we can be leaders of our generation.

What would attract more YPs to Stark County?
I wish I knew about YPs in college, maybe doing more college involvement.

What do you do in the evenings or on the weekends for fun in Stark County or NE Ohio?
I spend a lot of my time at the Washington Square Starbucks doing homework or at the library keeping up with my assignments. I am in my second semester of my MBA program at Walsh. My favorite place to eat/visit is Gervasi; I enjoy the outdoor environment.

WorkPlayStay is sponsored by:

AULTMAN

AultWorks Occupational Medicine specializes in treating work-related injuries and illnesses. We are certified by the Ohio Bureau of Workers’ Compensation.

Our services include:
- Injury Care
- Drug and Alcohol Screenings
- DOT and Pre-placement Physicals
- Pre-placement Physicals
- Random Management Programs

www.aultman.org/aultworks
1-844-285-9675

At your location or ours, we’ve got you covered.

THE IMPORTANCE OF VACCINES -2019

Join us for the October Safety Council luncheon featuring Susan Seifert RN, BC. Susan is the Immunization Program Coordinator/Lead Case Manager, Stark County Health Department.

Many adults assume that the vaccines they received as children give them lifelong protection. Immunity, however, can fade as we age. Further, advancing age leaves people more vulnerable to diseases like the flu.

Susan’s informative presentation will cover:
- A brief overview of the importance of vaccines
- Routinely recommended adult vaccines
- Current issues – measles, hepatitis outbreaks
- Flu update and forecast for 2019-2020

Thursday, October 10
11:30 am – 1:00 pm
Alex D Krassas Event Center
$17 per person
Register at Cantonchamber.org
You’re invited to the Stark County Firefighters Recognition and Fire Prevention Week Kickoff Breakfast. The Breakfast has a new direction this year and will be recognizing firefighters from local fire departments for their hard work and dedication. Also being recognized will be a 4th grade County essay contest winner, and new this year a 3rd grade coloring contest winner.

The event will take place on **Wednesday, Oct. 9** from 8:00-9:30 am at **First Christian Church**. Registration begins at 7:15 a.m.

Registration for the Fire Prevention Breakfast must be received by Oct. 5. Register online at StarkCountySafetyCouncil.org.

Want to donate the cost of seats or a table to those being recognized? Contact Connie Cerny at conniec@cantonchamber.org or 330.458.2061.

**Wednesday, Oct. 9**
7:15 a.m. registration
8:00-9:30 am
First Christian Church
6900 Market Ave. N, Canton, OH 44721
$15 per person
RSVP by Friday, Oct. 5

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**METROPLEX (continued from page two) ...**

**Shared Regional issues and resources:**

- With more than 1.2 million people, Akron-Canton is Ohio’s fourth most populous region. Just 23 miles separate downtown Akron from downtown Canton.

- 40% of our population commutes across county borders and is likely to consider work and play in any part of the region.

- One of our most significant shared assets is the **Akron-Canton Airport**. Economic Development professionals from both Akron and Canton are working with the Airport, Stark State and others to look at new opportunities to drive workforce preparation and an increased number of routes for the region at CAK.

- There is new shared staff arrangement for Akron-Canton with **Team NEO** to provide support for the region’s economic development teams and drive further collaboration.

- Akron-Canton sits at the **gateway to the Utica and Marcellus Shale play**, teeming with abundant, low-cost natural gas. We’re home to the nation’s densest cluster of polymer and plastics companies. Our region’s density of processors, manufacturers and supply side providers give us a unique national advantage that we can exploit together. The Chambers recently collaborated to create a presence for Akron-Canton at a key industry show in July.

- Early discussions between Stark and Summit County to share best practices and collaborate on some tools and research activity in support of economic development and to promote areas of shared opportunity like the job hub that surrounds Akron-Canton Airport and flows into both Summit and Stark Counties.

- Akron and Canton share prestigious employers, easy access to I-77, nationally-recognized institutions of higher education, a national park and trail system, and a tapestry of food, nightlife and lifestyle amenities.
Cleveland Clinic and the Sisters of Charity Health System have signed a non-binding letter of intent to explore Mercy Medical Center becoming a full member of the Cleveland Clinic health system while maintaining its Catholic identity through sponsorship by the Sisters of Charity of St. Augustine. The Sisters of Charity Health System, which is the sole member of Mercy Medical Center, and Cleveland Clinic will begin a careful and thorough review to complete the due diligence process that will outline how they will move forward to best meet the health care needs of residents in Stark County and surrounding communities.

The Strengthening Stark 2019 Stark County Job Fair is a county-wide event that will be held October 23rd, 9am-noon at the Massillon Recreation Center. A $150 registration fee is required for interested EMPLOYERS. Tables and chairs will be provided. Set up must be completed by 8:45 am. Reservations and payment can be made online at https://2019strengtheningstarkjobfair.eventbrite.com. Deadline for reservations is Friday, October 18th. It is being hosted by the City of Massillon, and co-sponsored by OhioMeansJobs Stark County, Massillon Parks & Recreation Dept., The Greater Stark County Urban League, Goodwill Industries of Greater Cleveland & East Central Ohio, Inc., Stark County NAACP, Stark County Community Action Agency, The Canton Repository, Mix 94.1 and News-Talk 1480 WHBC Radio. It is one of several activities scheduled during Strengthening Stark Week October 21st - 25th.

Pearle Vision, a leading national premium eye care brand, recently presented Theresa Ayers, the franchisee of three Pearle Vision EyeCare Centers located in Canton, Rocky River, and Strongsville, Ohio with the esteemed “Dr. Stanley Pearle Award”. Announced at the company’s annual Awards celebration during the recent brand summit meeting in Savannah, Georgia, the award honors Ayers for her commitment to embodying founder Dr. Stanley Pearle’s philosophy that service and quality are the keys to success. Ayers consistently goes above and beyond in all business, service, and brand-integrity aspects, and serves as a model for the entire Pearle Vision community.

The two largest family-owned electrical contractors in Stark County have joined forces. Abbott Electric has acquired the resources of W.W. Schaub Electric. The merger is effective Sep. 30th. W.W. Schaub is a third-generation electrical contractor and has provided their customers with quality service for 74 years. Their electricians will move to Abbott in order to continue to provide that outstanding service to all existing clients. Members of the W.W. Schaub team will remain available to customers during the transition. Abbott Electric is led by 2nd generation president Mike Abbott, and recently celebrated their 40th anniversary. Abbott has 150 employees working from their Canton & Dover offices, and serves customers throughout NE Ohio. Abbott has made several acquisitions in the past 12 months, including S&L Electric and Miller Brothers Electric. This most recent acquisition is a key step in expanding the services they can provide their clients.

415 Group has announced that Partner Scott Whetstone, CPA, MT, will retire on Nov. 4. “Having worked for more than four decades in the public accounting field, it’s a bittersweet decision to retire,” said Whetstone. “Throughout my career, I’ve been fortunate to develop many personal relationships with my clients that I’m eternally grateful for. But I’m looking forward to this next chapter in life and spending more time with my wife, Paula, and our son, David.” Whetstone joined 415 Group in July 1989. During his 30-year tenure, he helped guide the firm through tremendous growth, as it expanded from a team of six to a team of more than 60 employees. 415 Group Managing Partner Frank Monaco said Whetstone has worked closely with the firm’s 10 other partners to establish a succession plan that will make the transition seamless for clients.

The Pro Football Hall of Fame and the Canton community are preparing to celebrate the National Football League’s actual 100th birthday in less than one year! A once-in-every-other-lifetime extravaganza, that is following the NFL’s year-long celebration of the 100th season in 2019, is planned for Sept. 16-20, 2020. The celebration is expected to feature reunions of NFL Legends, performances by mega performers from the music world and a special Centennial Class Enshrinement will take place to commemorate the NFL’s founding in downtown Canton on Sept. 17, 1920 and to also kick off the league’s next century. Pro Football Hall of Fame President & CEO David Baker has extended an invitation to every living NFL Legend to join the celebration in what is being described as the “biggest gathering in pro football ever.” Reunions of each of the NFL teams are planned during the event whereby players and staff from each club can reunite.

Gordon Pointe Acquisition Corp., a publicly traded special purpose acquisition company, and HOF Village, LLC announced that they have entered into a definitive business combination agreement to create a premier sports, entertainment and media enterprise surrounding the prestigious Pro Football Hall of Fame. The combined entity is poised to capitalize on its unique partnership with the most dominant professional sports brand in the country, allowing for the continued development of an integrated destination resort in Canton, Ohio named the Johnson Controls Hall of Fame Village, and a media program executed by a single platform that unifies live entertainment, experiences, brands and content for some of the most powerful and storied brands in football. The transaction is valued at $390 million.

Schauer Group, the region’s innovative risk management, business insurance and human capital services firm, recently completed over 100 service hours for Shoes and Clothes for Kids, a Cleveland-area nonprofit that is dedicated to improving school attendance by eliminating lack of appropriate clothing, shoes and school supplies as barriers. These service hours, along with a $5,000 cash donation, came as the result of the nonprofit being awarded the company’s 100th anniversary.

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On August 21 and 27, a total of 23 Schauer Group team members spent over 100 combined hours sorting, packing and distributing backpacks and school uniforms to children, restocked supplies for the teacher store and organized incoming donations.
NEW MEMBERS

WELCOME to our newest members, who joined Canton Regional Chamber of Commerce in August. We encourage you to patronize their businesses. If you know of other businesses that would benefit from Chamber membership, please contact the Membership Department at (330) 458-2051.

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Type</th>
<th>Contact Person</th>
<th>Address</th>
<th>Phone</th>
<th>Website</th>
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<tr>
<td>1211 Group LLC</td>
<td>Financing</td>
<td>Michaela Calhoun</td>
<td>2612 Blue Ash Ave. NW Canton, OH 44708</td>
<td>(330) 704-1092</td>
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<tr>
<td>33 JordynStrong Foundation</td>
<td>Non Profit Organization</td>
<td>Lindsey Myers</td>
<td>4786 Dressler Rd. NW #134 Canton, OH 44718</td>
<td>(330) 990-1446</td>
<td><a href="http://www.33jordynstrong.org">www.33jordynstrong.org</a></td>
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<tr>
<td>Bilfinger Westcom Skilled Trades Academy</td>
<td>Schools - Construction &amp; Industrial</td>
<td>Amy Flinner</td>
<td>4525 Vliet St. SW Canton, OH 44710</td>
<td>(234) 203-0382</td>
<td><a href="http://www.westcon.bilfinger.com">www.westcon.bilfinger.com</a></td>
</tr>
<tr>
<td>Canton South Dental</td>
<td>Dentists</td>
<td>Matthew J. Earich</td>
<td>3702 Cleveland Ave. SW Canton, OH 44707</td>
<td>(330) 484-6401</td>
<td><a href="http://www.cantonsouthdental.com">www.cantonsouthdental.com</a></td>
</tr>
<tr>
<td>Earth 'n Wood</td>
<td>Landscaping &amp; Garden Centers</td>
<td>John Ziss</td>
<td>5335 Strausser St. NW North Canton, OH 44720</td>
<td>(216) 986-7000</td>
<td><a href="http://www.earthnwood.com">www.earthnwood.com</a></td>
</tr>
<tr>
<td>Fairway Mortgage</td>
<td>Mortgage Bankers</td>
<td>Rachel Latin</td>
<td>1840 Town Park Blvd. Ste D Unions submitting OH 44685</td>
<td>(330) 618-7064</td>
<td><a href="http://www.rachellatinloans.com">www.rachellatinloans.com</a></td>
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<tr>
<td>Meritech Office Technologies</td>
<td>Office Technology</td>
<td>Theresa Sebrell</td>
<td>440 Grant Street #100 Akron, OH 44311</td>
<td>(234) 205-1705</td>
<td><a href="http://www.meritechinc.com">www.meritechinc.com</a></td>
</tr>
<tr>
<td>NCHB Investments, LLC</td>
<td>Property Development &amp; Management</td>
<td>Floyd Williams Sr.</td>
<td>5151 Tuscarawas St. W. #310 Canton, OH 44708</td>
<td>(330) 265-1300</td>
<td></td>
</tr>
<tr>
<td>United Surface Finishing</td>
<td>Plating</td>
<td>Robert Horger</td>
<td>2202 Gilbert Ave. NE Canton, OH 44705</td>
<td>(330) 575-3115</td>
<td><a href="http://www.unitedsurfacefinishing.com">www.unitedsurfacefinishing.com</a></td>
</tr>
</tbody>
</table>

SUBMIT YOUR AC-3 TODAY

CHAMBER'S WORKERS' COMPENSATION GROUP RATING
SAVES SIGNIFICANT PREMIUM DOLLARS

Take control of your workers' compensation savings! Group rating is designed to allow employers of similar industries to “pool” their combined workers’ compensation experiences and file with the Ohio Bureau of Workers’ Compensation (BWC) as one “BIG” group to obtain rating discounts or refunds.

The annual filing deadline is November 19 and now is your chance to apply for the group rating program administrated through CareWorksComp, Ohio’s largest TPA, which has generated savings for more than 48,000 Ohio employers.

CareWorksComp’s multi-tiered workers’ compensation group rating program can save members more money with a variety of savings levels. They will evaluate your company’s workers’ comp experience and provide you with the best program options that will help you maximize your bottom line.

Group rating members also receive companion cost control solutions provided by CareWorksComp including safety services and unemployment consultation.

There is no cost or obligation to apply. Contact our Program Manager, Bob Nicoll, at 800.837.3200 extension 58595 or email him at robert.nicoll@careworkscomp.com and he will assist you with your application. You can also learn more about CareWorksComp by visiting their webpage at www.careworkscomp.com.
October CALENDAR

4-8

Small Business Growth Network Simple Steps Academy cantonchamber.org
Experts in their fields will coach you through critical topics that will help your business step up to its full growth potential.

Fridays, Oct. 4-Nov. 8
7:45 – 10:00 am
Canton Regional Chamber of Commerce
$12 per class for Chamber members

8

New Member Reception cantonchamber.org
Join us as we welcome our newest Chamber members while enjoying appetizers and networking. New and established members are welcome!

Tuesday, October 8
11:00 am-1:00 pm
Courtyard by Marriott-Belden Village
Chamber members are free

YP Meetup cantonchamber.org
Join us for networking, delicious food, and a cash bar with special Taco Tuesday pricing.

Tuesday, October 8
5:00-7:00 pm
Angry Avocado
Free!

9

Stark County Safety Council Firefighters Recognition & Prevention Week Kickoff Breakfast starkcountysc.com
Kick-off Fire Prevention Week at our annual breakfast!

Wednesday, October 9
8:00-9:30 am
First Christian Church
$15 per person

10

Utica Summit VII uticasummit.com
Utica Summit is the annual look at the sustainable downstream benefits of Utica energy.

Thursday, October 10
7:30 am-2:45 pm
Barrette Center at Walsh University
$425 per person

10

Stark County Safety Council October Luncheon starkcountysc.com

Thursday, October 10
11:30 am-1:00 pm
Kransas Event Center
$17 per person

15

Encounter Stark County Bus Tour leadershipstarkcounty.org
It’s a one-day whirlwind trip of Stark County designed for business professionals and community members.

Tuesday, October 15
7:30 am – 4:30 pm
$89 per person

16

AultCare QuickConnect Luncheon cantonchamber.org
Featuring Jim Renacci, former US Congressman/Ohio’s Future Foundation.

Wednesday, October 16
11:30 am-1:00 pm
La Pizzaria
$18 for Chamber members

Business After Hours Presented by Express Employment Professionals cantonchamber.org
Join us at the Cutler Real Estate office for networking, cash bar, door prizes, and food from Bubba’s 33.

Thursday, October 17
5:00-7:00 pm
Cutler Real Estate in North Canton
Free for members

Chamber Consortium Happy Hour Event cantonchamber.org
As part of Strengthening Stark week, we’re hosting a happy hour event with Ohio Secretary of State Frank LaRose.

Thursday, October 24
5:00-7:00 pm
Glenmoor Country Club
Free for members

Community Salute Awards cantonchamber.org
Join us as we recognize outstanding civic volunteerism and community service on this special evening!

Wednesday, October 30
5:30 pm
Kent State University at Stark Conference Center
$65 per person
M. Conley, a 109 year old company, celebrates entrepreneurs who will make the next 100 years exciting. One nominee per month. One winner per year. Twelve reasons to believe in the future of northeast Ohio.

TO NOMINATE A COMPANY VISIT: WWW.NEOBRIGHTESTLIGHTS.COM

The 2019 M. Conley Entrepreneur-Of-The-Year Award: NOMINEE #5

STANDARD PLUMBING AND HEATING
Canton, Ohio

In 1900, a german-speaking Canton grinding foreman named Tom Grabowsky died of blacklung disease. His son was only 10 years old and didn’t know what big things were in store for him. 60 years later the old grinding foreman’s grandson introduced air conditioning to Stark County. It’s a Standard American story.

Dave Grabowsky grew up under the protective wing of two men so different from each other they could only be father and son. His grandfather, the grinding foreman’s son, was a “really tough guy.” His father, on the other hand, was once referred to by one of Canton’s leading businesspeople as “the nicest man in Stark County.”

The grinding foreman’s son became a craftsman who roamed Canton with a pack of friends, and employees, installing modern plumbing in commercial buildings. Every morning they walked through downtown Canton pulling small wagons loaded with tools and parts. At night they drank beer and told stories. That was Standard Plumbing in the early half of the 20th century. But, Canton businesspeople knew Herman Grabowsky as a man of his word. When the Great Depression came, he told his landlord he’d have to close up shop and leave. The landlord told him to stay and pay him when he could. A few years later the back rent was paid in full and Standard ended up purchasing the Walnut Street building where their headquarters still stand.

Herman’s son, Bob was smooth where his father was rough. An engineer by temperament and training, he befriended actor Paul Newman at Kenyon College. He joined Standard in the 1950s and was the engineer who brought air conditioning to Canton City Hall and then the county as a whole. When Belden Village Mall was built, hundreds sat on hills watching helicopters chartered by Standard as they set giant air conditioning units on the roof. When Malone College wanted to relocate from Cleveland to Canton, they couldn’t afford plumbing and the hot water heating system for their new building. Herman and Bob Grabowsky told them to pay when they could, the same deal offered Herman by a depression-era landlord. Malone accepted and became a Stark County fixture.

Both Dave’s grandfather and father were motivated by things other than fast growth. His grandfather was a craftsman and enjoyed spending time with his friends. Dave’s father was motivated by engineering challenges and barely tolerated the service side of the business. When his turn came, Dave invested heavily to expand service capabilities and began hiring the best people available and giving them the best tools. He instilled a culture of personal ownership and worked to make Standard a place where people loved to come to work. As a result the company has grown ten-fold under his leadership. Dave’s wife, Laura, the daughter of a successful Cleveland business family, has become Dave’s most valued business sounding board because she saw her father face similar business challenges.

Over the years, Standard has worked in virtually every major building in Stark County, from installing intricate humidity control systems at the Pro Football Hall Of Fame to renovating systems Dave’s grandfather originally installed in the Palace Theater.

The Grabowsky legacy was best expressed by a new customer who first called some Standard competitors. All told him his job was beyond their capabilities and he should call Standard. Stunned by the competitors respect for Standard, he finally took their advice.

Climbing on the strong shoulders of a rough-around-the-edges craftsman and a nice-guy engineer, Dave Grabowsky built a lasting legacy for a Canton family started by an old grinding foreman who died before his time.

Visit www.neobrightestlights.com to learn about the other 2019 nominees.