A publication of the Canton Regional Chamber of Commerce

ACTION NEWSLETTER
October 2018

HEALTH COVERAGE OPTIONS for Small Business

Utica Summit VI
October 10

Community Salute
November 7

CANTON REGIONAL CHAMBER
HEALTH FUND
Administered by AULTCARE

CANTON REGIONAL CHAMBER OF COMMERCE
LEARN MORE AT UTICA SUMMIT VI

We know the Downstream build-out is going to be bigger than any of us can imagine. At our sixth annual Utica Summit, our all-star lineup will discuss:

- Downstream opportunities including Crackers, Chemicals & Plastics
- The latest information to help your 2019 business planning
- Investors looking to invest in the Appalachian Basin, and much more!

Utica Summit VI, on Oct. 10 in Canton, Ohio, is a significant regional conference on the long-term downstream benefits of the Utica Shale gas revolution. It is a production of the Canton Regional Chamber of Commerce and Shale Directories. Presenters include:

**Chemicals and Plastics Panel:**
Heather Rose-Glowacki, Director, Chemical & Industry Dynamics, American Chemistry Council
Perc Pineda, PhD, Chief Economist, Plastics Industry Association
Andrew R. Thomas, PhD Associate Professor of International Business, University of Akron

**Economic Development:**
Iryna V. Lendel, Ph.D. Research Associate Professor & Director, Center for Economic Development, Cleveland State University

**Investing in Ohio Panel:**
George Pelaez, Senior Vice President, Investment Banking, Chapin Davis
Bryce Custer, Commercial Real Estate Agent, NAI Spring
Damian Georgino, Special Counsel, Eversheds Sutherland
Cole Claiborn, Associate Director, ORIX USA

**Logistics & Supply Chain Panel:**
Mark Locker, ODOT, Project Manager, Maritime Planning
Tom Burns, Project Development Manager, Ohio Rail Development Commission
Anna Kuzmich, Statewide Shale Coordinator, Ohio Department of Transportation

**Natural Gas Power Generation State of the Industry:**
Jackie Stewart, Managing Director, Energy & Natural Resources, FTI Consulting

For complete details, sponsorship information and registration, go to www.uticasummit.com.

Tickets are $395 per person and include a continental breakfast and lunch.

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- Corporate Golf Outings 30-400 Guests
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- Grass Tee Practice Facility
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- “Stark County’s Best” 5 years in a row

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YOU
MATTER.

TELL SOMEONE ELSE THEY MATTER TOO.

Everyone plays a part.
We all have a role.
Each of us can MAKE A DIFFERENCE.
You do matter — and the best way to have a positive impact is to pay it forward, with each of us helping one another cope, feel better and know that we belong.
PASS ON THE POSITIVITY TODAY!

AULTCARE
Stark County continues to be a leader in providing superior information regarding Utica and Marcellus Shale opportunities. The Utica Summit VI on October 10th produced by the Canton Regional Chamber of Commerce and Shale Directories will be one of the most informative to date. Chemical and Plastics Development and the jobs created in our region will be key topics of this Summit.

The Appalachian Region will continue to play a key role as infrastructure continues to be developed. Upstream and Midstream continue to play a pivotal role with drilling and pipelines growing as demand for economical oil & gas and NGLs lead the United States to net exporters of this valuable resource.

Companies both domestic and international recognize the benefits of locating to the Appalachian Region, specifically Stark County. Stark County provides a highly skilled workforce, as well as excellent workforce educational opportunities through local technical schools and trade schools. Just recently two plastics companies signed leases for office and manufacturing space. One company will use this space as they begin construction on a proposed 150,000 sqft facility in Canton.

The US Department of Energy released the Natural Gas Liquids Primer with a focus on the Appalachian Region. According to this report, the US Energy Information Administration (EIA) projects Natural Gas production in the East region, where the Appalachian Basin is the principle contributor to production, to quadruple from 2013 to 2050. Appalachian natural gas liquids production is projected to increase over 700 percent in the 10 years from 2013 to 2023.

This is a tremendous opportunity for Stark County. We need to keep in the forefront of companies looking to invest in facilities to take advantage of the cost of natural gas and natural gas liquids.

Bryce Custer, SIOR, CCIM
Ohio River Corridor, LLC
bryce@OhioRiverCorridor.com
OCTOBER LUNCHEON: Digital Marketing Demystified featuring Geoff Karcher

Grow Your Network - Meet New Contacts - Be Inspired

Want to grow your contacts and leads? Join us each month for the AultCare QuickConnect Networking Luncheon where you can obtain business leads through enjoyable networking activities, hear a compelling speaker, meet new business contacts and enjoy a delicious meal. Plus, when you bring a door prize valued at $15 or more, you’ll receive 30 seconds at the microphone to promote your business.

**Featuring Geoff Karcher**

*October Topic: Digital Marketing Demystified*

Join us for the AultCare QuickConnect Networking Luncheon on Oct. 17 featuring Geoff Karcher, President, The Karcher Group.

Geoff will share what digital marketing is (it’s ALWAYS evolving) and why your business should make it a priority. We’ll save plenty of time for a Q&A digital discussion with Geoff.

About our speaker: Over the past 20 years, Geoff has taken The Karcher Group from its humble beginnings in his parents’ basement to a full-service firm with a staff of 35. Since the beginning, he has used innovation to help us stay at the forefront of the web business. Outside of the office, you can find Geoff and his wife Amy with their huge families, on a boat or camping.

**Wednesday, October 17**

11:30 am – 1:00 pm

(Registration begins at 11:00 am)

La Pizzaria
3656 Dressler Rd. NW, Canton 44718

$18/members, $23/non-members

Register by Oct. 15 at CantonChamber.org

Featured Entree of the Month: Parmesan Crusted Chicken, Redskin Potatoes and Italian Green Beans

Our commitment to service leads to your financial success.

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Canton | 330.966.9400
maloneynovotny.com
2018 COMMUNITY SALUTE AWARD
Winners Announced

Join us as we recognize outstanding civic volunteerism and community service at the Chamber’s annual Community Salute Awards dinner on Wednesday, Nov. 7 at Kent State University at Stark Conference Center.

This special evening recognizes exceptional and inspiring community stewards – individuals, businesses and organizations – as they receive the Award of Merit or Award of Appreciation.

This year’s Community Salute Award of Merit recipient is Judith E. Barnes Lancaster, Esq.

Award of Appreciation recipients include:

- Child & Adolescent Behavioral Health
- Kay Port
- LaMar Sharpe
- Refuge of Hope Ministries
- Richard McQueen
- SCORE Canton

Wednesday, Nov. 7
5:30 p.m., social
6:30 p.m., dinner and awards program
Kent State University at Stark Conference Center
6000 Frank Ave. N.W., North Canton
$60 per person
RSVP by Oct. 31

Register online at CantonChamber.org. Contact Monique Thompson at (330) 458-2070 or by e-mail at moniquet@cantonchamber.org for more information.

For sponsorship opportunities, contact Chris Gumpp at (330) 458-2055 or chrisg@cantonchamber.org.

SIMPLE STEPS ACADEMY FOR SMALL BUSINESSES

The Small Business Growth Network, a resource for small businesses brought to you by the Canton Regional Chamber and Canton Regional SCORE Chapter, is excited to announce the return of a program for small businesses: SIMPLE STEPS ACADEMY.

Experts in their fields will coach you through critical topics that will help your business step up to its full growth potential. Six sessions, held on Fridays October 12-November 16, will cover:

- Assessment and goal setting
- Managing your time, people and resources
- Growing your business
- Managing your operations
- Financial management
- Marketing your business

Upon completion of the six steps semester, you’ll be academically certified!

All sessions will be held from 8:00-10:00 am at the Canton Regional Chamber of Commerce. Registration for the series is $60 for Canton Regional Chamber members; $80 for non-members. Registrants may also pay on a per class basis: $12 for Chamber members; $18 for non-members.

Register at CantonChamber.org/SimpleSteps

Simple Steps Academy is part of the Canton Regional Chamber Small Business Events Series Presented by AULTCARE
CANTON REGIONAL CHAMBER OF COMMERCE

BUSINESS AFTER HOURS

presented by Express

EMPLEYMENT PROFESSIONALS

WED. OCT. 10, 2018
5:00 TO 7:00 PM

PRO FOOTBALL HALL OF FAME GOLD JACKET LOUNGE
2121 GEORGE HALAS DR NW, CANTON

FREE TO ATTEND FOR MEMBERS • $10 FOR NON-MEMBERS
CASH BAR • COMPLIMENTARY HORS D’OEUVRES
DOOR PRIZES • FREE TOURS OF THE HALL OF FAME
Harness your sales prowess and cultivate relationships with 100 NEW CONTACTS

FREE contact follow-up list for all attendees!

NETWORK is presented twice a year by the Canton Regional Chamber of Commerce. It’s the event that always pairs speed networking with a speaker providing a unique opportunity for lead building and learning.

Karen Leonard will be speaking on:
The 7 Do’s & Don’ts of E-mail Marketing

ABOUT THE SPEAKER:
Karen Leonard is the co-founder and Chief Marketing Officer of Innovative Global Vision, Inc. (IGV), a website design and digital marketing company in Ohio. With over 17 years of experience in the IT & Marketing field,

Karen has a passion for helping small businesses grow. She works closely with her extraordinarily talented team of developers, designers and marketing specialists to help small businesses increase profits through their website.

Cost: $35

Friday, Nov. 9
Courtyard by Marriott
4375 Metro Cir NW
North Canton Ohio 44720

8 a.m. registration
8:30 a.m. - noon, networking
Cost: $35 for members, $60 for non-members
Full breakfast included. No Shows will be billed.

Tabletop exhibit tables available for $35, contact Molly Romig at (330) 833-4400 or mollyr@cantonchamber.org.

Register by Nov. 2 at www.cantonchamber.org or contact Monique Thompson at moniquet@cantonchamber.org or (330) 458-2070.
CANTON REGIONAL CHAMBER Offers Health Care Coverage Option to Members

For many businesses, the last quarter of the year is when you are determining your health care coverage for the following year.

The Canton Regional Chamber is proud to bring an affordable health care coverage option administered by AultCare to the small business community called the Canton Regional Chamber Health Fund. This is a self-funded plan made possible through a Multiple Employer Welfare Arrangement (MEWA) and is designed to offer small businesses a competitive option in the health care marketplace.

The Health Fund was developed to provide additional options and to help control the costs of healthcare benefits. Medically underwritten MEWA rates may provide a less expensive option than a smaller community rated plan obtained under the Affordable Care Act (ACA). All benefits are administered by AultCare.

Multiple plans are available, ranging from traditional co-pay plans to health saving account-compatible plans. Ancillary products including dental and vision are available.

To obtain health care coverage through the Canton Regional Chamber Health Fund, businesses must be a member in good standing with the Canton Regional Chamber of Commerce, which includes being up-to-date on membership dues. The Health Fund is exclusive to Canton Regional Chamber members.

For additional product and eligibility information, please visit www.aultcare.com/mewa or call AultCare at 330.363.6390.

If you are interested in receiving a quote on the Canton Regional Chamber Health Fund, contact your Independent Broker or AultCare Representative.
Selected from an exceptionally competitive field, the 32nd Signature Class of Leadership Stark County is representative of the cultural, geographic, and professional diversity of Stark County. These community-minded individuals have been charged to work together to help Strengthen Stark County.

Joel Baum, Operations Supervisor, Fleet Support, FedEx Custom Critical
Barbara Beuscher, Vice President for Advancement, Malone University
Janet Coon, Associate Director, Northeast Ohio Medical University
Melissa Coultas, Child & Adolescent Behavioral Health
Andrew Felberg, Director of Student Services, Akron Campus, Stark State College
Kristine Filhour, Regional Coordinator, Early Childhood Resource Center
Ryan Ford, Senior Product Manager-Value Added Services, TimkenSteel Corporation
Jeffrey Fricker, Coordinator Social Justice Ministries, St. Michael the Archangel Parish
Jennifer George, Director of Children’s and Family Ministry, Christ Presbyterian Church
Craig Greenlee, COO, YMCA of Central Stark
Matt Griffin, Client Executive, Schauer Group
Elizabeth Grossman, Director of Research and Evaluation, Stark Education Partnership
Mary Jo Harroff, Director Product Marketing, Banking Software, Diebold Nixdorf
Heather Heater, Senior Coord. of Technology Services, The Canton City School District
Jennifer Highfield, President & CEO, National First Ladies’ Library
Joseph Hug, Principal & Gifted Director, Perry Local Schools
Lisa Johnson, Director Diversity/Inclusion-Employee Relations, Aultman Health Foundation
Kelly Joseph, Marketing Manager, Wheeling & Lake Erie Railway
Corianne Kocarek, Executive Assistant, Stark County Park District
Jamie Mandeville, Human Resources Manager, Marathon Petroleum
Alison Matas, Reporter, Canton Repository
Shawn McKee, Project Manager, Williams
Peter Mittas, Sales Account Leader, FedEx Supply Chain
David Oates, Principal, Central Catholic High School

Joseph Pasquarella, Attorney, Krugliak, Wilkins, Griffiths & Dougherty Co., L.P.A.
Tracy Pedani, Children Services Supervisor, Stark County Job and Family Services
Kaitlyn Ray, Managed Print Services Manager, ComDoc, A Xerox Company
Chris Reynolds, Manager, Support Services, Employers Health
Nicole Russ, Director of Colleague Relations, Alliance Community Hospital - an affiliate of Aultman Health Foundation
Daniel Schrader, Tax Manager, CliftonLarsonAllen
Brian Shaughnessy, Adm. Director, Project Management Office, Mercy Medical Center
Lisa Slogick, VP, Remediation Program Office, Synchrony
Jeffery Solosky, Senior Business Analyst, DieboldNixdorf Inc
Betsy Sterling, VP Talent & Development, Beaver Excavating
Sara Stone, Assistant Director of Admissions, Archbishop Hoban High School
James Thiessen, Branch Manager/VP, Huntington Bank
Lisha Watson, Steel Processing, TimkenSteel Corporation
Jeric Whittaker, Senior Director, Financial Reporting & Tax, The Kenan Advantage Group
Lisa Williams, Honor Court Director, Stark County Court Of Common Pleas
Jarred Zapolnik, Principal/Massillon Intermediate School, Massillon City Schools
Lauren Zollinger, Director, Solution Development and Delivery, The ABIS Group
ENCOUNTER STARK COUNTY: 

a One-Day Motor Coach Experience

It’s a one-day trip that begins in Canton and visits Massillon, Alliance, Hartville, and surrounding villages! For professionals and community members, it’s a great way to learn more about Stark County.

A few highlights:

- Begin with a treat cooked over the open fire at the McKinley Presidential Library & Museum
- Learn about seasonal labor in Stark County at the East’s largest producer of cilantro, Zeller Farms
- Hear how a roadside vegetable stand became Stark County’s largest tourist attraction at Maize Valley Winery
- See the manufacture of the Tower Shower, that’s keeping students clean at The Ohio State University
- Feel the passion as non-profit directors share the mission of Pegasus Farm, First Tee, & Beechcreek Gardens
- Have a buffet lunch at KSU Corporate University & Conference Center
- And so much more that we don’t have room to list!

Wednesday, October 17, 2018
7:30 a.m. – 4:30 p.m.
Cost $89 per person, includes buffet lunch
Make your reservations at LeadershipStarkCounty.org
Hurry, it has sold out ten years running!

Experience The Difference

Your expertise is in running your business and whatever legal matter arises, you want experienced, dedicated attorneys working for you.

At Black McCuskey, we have a team approach to practicing law that enables us to be responsive and effective for our clients. From simple to complex issues, we find the right solution for each client by drawing on the experience of our team.

Our passion for what we do drives our dedication to legal excellence.

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Community Garden Roots
Grow Deep in Ninth Year

The downtown Summit Neighborhood Community Garden, celebrating its 9th anniversary in 2018, has just completed its most bountiful year yet! Neighborhood gardeners grew hundreds of pounds of produce again this season, including lettuces, squashes, strawberries, beans, corn, and more!

The Community Garden is located at the intersection of Fifth Street and High Street NW. Garden growers enjoyed raised beds, courtesy of our garden coordinators, Project REBUILD, and all 79 boxes were filled to the brim with local plants!

The garden offers the community a place to grow healthy, nutritious food, and helps to ease food costs and build awareness for the importance of locally grown produce. It also provides a source of social interaction, building a greater sense of community pride and increasing personal connections. Garden growers are often seen bringing their children to the plots, helping teach them the important connection between food, health, and the earth.

The downtown Summit Neighborhood Community Garden is sponsored by the Special Improvement District, Stark Community Foundation, with support from Project REBUILD, the garden coordinator.

The garden will reopen next spring for another bountiful season! Plots are only $10, with tools and water available.
FALL FIRST FRIDAYS!

First Friday is a monthly party in the downtown Canton Arts District in Canton, OH featuring themed music, performance and visual arts events and always a few surprises for adults and children. It is primarily a self-guided tour of local art galleries, studios, stores and restaurants.

First Friday begins with a First Stop at the Canton Museum of Art @ 5:30, followed by the full-out event downtown from 6-10 p.m. Rain, snow or shine, First Friday happens every month – year ’round!

First Friday is brought to you by the Downtown Special Improvement District and ArtsinStark. Plan your stops in advance by downloading the First Friday maps at downtowncanton.com.

OCTOBER - The world is aglow. Or at least Downtown Canton. This month’s theme is Glow Night.

NOVEMBER - Come downtown to celebrate the many cultures that make up our wonderful city. This month’s theme is MultiCultural Canton.

DECEMBER - Shop til you drop this month with some great holiday deals that will fulfill all your shopping needs.
Join the Downtown Canton Flea on October 20 from 9 a.m. to 2 p.m. along Court Avenue NW in downtown Canton (between 5th Street & 3rd Street NW). Awaiting you at the Flea are more than 75 handmade and vintage vendors, offering art, crafts, antiques, handmade goods, vintage finds, farm fare, food & drink, collectibles and all kinds of other crazy stuff you won’t find anywhere else. It’s all for sale, all for you, all in one place. Plus, they have live music, kids crafts, make-and-takes and activities, live art demonstrations, yoga from 9 a.m. to 10 a.m. and more! Perfect for the whole family, the Flea is on rain or shine in the heart of downtown Canton’s Arts District.
Prime downtown parking is always at a premium, so we are pleased to share that the Renkert Building Parking Lot, located at southeast corner of 4th Street NW and Market Ave. N (directly across from Market Square) is available for daily and monthly parking. Managed by ABM Parking Services, this is an ideal, convenient parking location for downtown employees, clients or visitors. Monthly parking is available for $35/month with no contract required. Contact 330.455.7275 to sign up.

Daily parking is available for a flat rate of $2.00 and is good for all-day parking. A pay parking slot box will be located on the 4th Street side next to the parking booth. Simply park your car in one of the spots marked 1-100, then deposit your parking fee in the corresponding numbered slot in the pay box. Your parking payment must be made in advance and the pay box does not give change. For any other parking questions or special requests, call Ken Coy at 330.455.7275.

The Downtown Canton Land Bank has generously allowed the Canton Palace Theatre to use the Renkert Building Parking Lot after 5:00pm daily, for special event parking at the Palace.

NEW PRIME DOWNTOWN PARKING
Now Available

Our Canton-Area Business Counts on CareWorksComp to Help Us Improve Safety and Control Our Ohio Workers’ Compensation Costs

The Canton Regional Chamber sponsors an Ohio workers’ comp program to help its members significantly lower their Ohio BWC premium.

Our results-oriented approach fully integrates accident prevention, risk control and claims management while delivering a significant return on your investment.

For a no-cost, no-obligation analysis of your potential group rating savings, please visit www.careworkscomp.com/groupratingapplication/Canton and complete our Temporary Authorization to Review Information form.

For employers who don’t qualify for group rating, CareWorksComp can still evaluate your best premium discount options.

For more information, contact CareWorksComp’s Robert Nicoll at 1-800-837-3200, Ext. 58595 or email robert.nicoll@careworkscomp.com.

1-800-837-3200 | www.careworkscomp.com | info@careworkscomp.com
Honor Local Heroes at the 53rd Annual Fire Prevention Week Kickoff Breakfast

The Stark County Safety Council, Canton Fire Prevention Bureau and Exchange Club of Canton will host Canton’s 53rd Annual Fire Prevention Breakfast, a key event observing National Fire Prevention Week.

The event will take place on Tuesday, Oct. 9, from 8:00-9:30 am at Skyland Pines Golf Club and Banquet Facility in Canton. Registration begins at 7:15 a.m.

The breakfast will feature the city and county Firefighter of the Year awards as well as brief remarks from Thomas Bernabei, Mayor, City of Canton, and Captain Derek Paige of the Canton Fire Prevention Bureau. Also being recognized is the City and County Essay Contest Winners.

Registration for the Fire Prevention Breakfast must be received by Oct. 5. Register online at StarkCountySC.com. Want to donate the cost of seats or a table to those being recognized? Contact Connie Cerny at connie@cantonchamber.org or 330.458.2061.

Tuesday, Oct. 9
7:15 a.m. registration
8:00-9:30 am
Skyland Pines Golf Club and Banquet Facility
3550 Columbus Rd NE in Canton
$15 per person
RSVP by Friday, Oct. 5

October SCSC LUNCHEON

Stark County Safety Council October Luncheon:
OSHA Enforcement Update

Join us for the October Safety Council luncheon with Howie Eberts, Cleveland Area Director, US Department of Labor/OSHA.

Rules and regulations are no fun and can be confusing. However, it’s important to keep your employees healthy, safe, and happy. At the October Safety Council luncheon, Howie will get you up-to-speed on the latest OSHA enforcement actions including:

- OSHA inspection statistics and results
- Recent significant OSHA enforcement actions
- Results from a study of OSHA fatality inspections
- OSHA’s enforcement plans and initiatives for the upcoming year

Thursday, October 11
11:30 am – 1 pm
Alex D. Krassas Event Center
251 25th St. NW, Canton
Cost: $17
RSVP by October 8 at StarkCountySC.com

About our speaker: Howie Eberts currently oversees the Cleveland Area Office, an OSHA enforcement office with 28 people, including 17 Compliance Officers and two Whistleblower Investigators. The Cleveland Area Office is one of four OSHA Area Offices in Ohio, with Toledo, Columbus, and Cincinnati, and it covers twelve counties in the northeast corner of the State.

STARK COUNTY SAFETY COUNCIL

HONOR LOCAL HEROES AT THE 53RD ANNUAL FIRE PREVENTION WEEK KICKOFF BREAKFAST

PUTMAN PROPERTIES

TOP 10 COMMERCIAL REAL ESTATE BROKERS IN NE OHIO

TOP 10 IN SALES & LEASING IN NE OHIO

OUR TEAM HAS OVER 125 YEARS OF COLLECTIVE EXPERIENCE!
In the 30th annual Pro Football Hall of Fame Enshrinement Festival Photo Contest sponsored by Western Reserve Group, *Terri Barbush of North Canton* won the coveted $250 “Best of Show” award for her shot from the Balloon Classic & Fireworks.

**2018 BEST OF SHOW PHOTO BY TERRI BARBUSH (right)**

*Lora Ury of Canton* won $200 for two first-place photos from The Canton Repository Grand Parade and the Drum Corps International Competition Tour of Champions.

*Deb Morrison of Bowerston* won $100 for her first-place photo from the Balloon Classic & Fireworks.

*Barb Cerrito of Macedonia* won $50 for two honorable mention photos from the Balloon Classic & Fireworks.

*Ray Stewart of North Canton* won $50 for two honorable mention photos from The Canton Repository Grand Parade.

The winning photos will be on display at the *Joseph Saxton Gallery of Photography*, located at 520 Cleveland Ave. N in downtown Canton, from October 5 through October 31.

The photos will also be showcased on the Enshrinement Festival’s Web site at www.profootballhofef.com.

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**SUBMIT YOUR AC-3 TODAY**

**CHAMBER’S WORKERS’ COMPENSATION GROUP RATING SAVES SIGNIFICANT PREMIUM DOLLARS**

*Take control of your workers’ compensation savings!* Group rating is designed to allow employers of similar industries to “pool” their combined workers’ compensation experiences and file with the Ohio Bureau of Workers’ Compensation (BWC) as one “BIG” group to obtain rating discounts or refunds.

The annual filing deadline is November 19 and now is your chance to apply for the group rating program administrated through CareWorksComp, Ohio’s largest TPA, which has generated **savings for more than 48,000 Ohio employers**.

CareWorksComp’s multi-tiered workers’ compensation group rating program can save members more money with a variety of savings levels. They will evaluate your company’s workers’ comp experience and provide you with the best program options that will help you maximize your bottom line.

Group rating members also receive **companion cost control solutions** provided by CareWorksComp including safety services and unemployment consultation.

**There is no cost or obligation to apply.** Contact our Program Manager, Bob Nicoll, at 800.837.3200 extension 58595 or email him at robert.nicoll@careworkscomp.com and he will assist you with your application. You can also learn more about CareWorksComp by visiting their webpage at www.careworkscomp.com.
The Canton Regional Chamber of Commerce’s Workers’ Compensation Program Can Help Improve Safety and Lower Your Costs

The Canton Regional Chamber of Commerce endorses CareWorksComp because we help employers maximize their premium savings. We analyze each employer’s unique claim and premium history to find the highest level of savings in all available workers’ compensation programs.

CareWorksComp is Ohio’s leading workers’ compensation Third Party Administrator (TPA), offering comprehensive workers’ compensation analysis that maximizes our customers’ potential BWC savings. We help employers determine the best rating or discount program available, whether it’s group rating, BWC deductible, 100% EM Cap or any other BWC program available to help employers lower costs.

For a no-cost, no-obligation analysis of your potential group rating savings, please complete our Temporary Authorization to Review Information form at www.careworkscomp.com/groupratingapplication/canton.

GROUP RATING
- Nearly 100,000 Ohio employers are currently participating in group rating.
- CareWorksComp is the only group rating program endorsed by the Canton Regional Chamber.
- On average, for every dollar spent on fees, CareWorksComp’s clients saved $11.00 in premium, a 1000% return on investment.

GROUP RETROSPECTIVE RATING
- Rates are based on the results of employer’s workplace safety and cost control efforts.
- CareWorksComp has created three tiers with different projected savings levels for each industry group.

UNEMPLOYMENT COMPENSATION
- Our comprehensive unemployment compensation program delivers unique, customized solutions to help our customers reduce and control their unemployment taxes.
- Receive help in contesting claims, preparing for hearings and detecting charge errors.
- CareWorksComp offers tax analysis, rate verifications, common ownership analysis to group payroll for lower tax options and voluntary contribution recommendations.

For employers who don’t qualify for group rating, CareWorksComp can evaluate your best premium discount options. For more information, please contact CareWorksComp’s Robert Nicoll at (800) 837-3200, ext. 58595 or email robert.nicoll@careworkscomp.com.

1-800-837-3200 | www.careworkscomp.com | info@careworkscomp.com
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Canton Regional Chamber of Commerce
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<th>Managing Editor (Full Name, Complete Mailing Address)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collyn Floyd, Canton Regional Chamber or Commerce • 222 Market Ave. N. Canton Stark Co. OH 44702-1418</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Number of Issues Published Annually</th>
<th>4</th>
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<tbody>
<tr>
<td>Issue Frequency</td>
<td>Quarterly</td>
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<tr>
<td>Annual Subscription Price</td>
<td>$25 Members/Year</td>
</tr>
<tr>
<td>Tax Status</td>
<td>Other (check one)</td>
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<tr>
<td>Other Securities. If none, check box.</td>
<td>None</td>
</tr>
<tr>
<td>Date of First Issue</td>
<td>July 2014</td>
</tr>
<tr>
<td>Change of Owner or Manager</td>
<td>Collyn Floyd</td>
</tr>
<tr>
<td>Date of Change of Owner or Manager</td>
<td>09-21-2018</td>
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<table>
<thead>
<tr>
<th>Percent Paid Distribution Outside the Mail Including Sales Through Dealers and Carriers, Street Vendors, Carrier Sales, and Other Paid Distribution Outside the Mail</th>
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<tr>
<td>Outside-County Paid Subscriptions Stated on PS Form 3541 (include paid distribution outside this state, but only if within the United States)</td>
</tr>
<tr>
<td>Free or Nominal Rate Copies Mailed at Other Classes Through the USPS (e.g., First-Class Mail)</td>
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<tr>
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<td>Total Paid Distribution Outside the Mail Including Sales Through Dealers and Carriers, Street Vendors, Carrier Sales, and Other Paid Distribution Outside the Mail</td>
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<th>Percent Paid Distribution Inside the Mail</th>
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<th>Areas of Distribution</th>
<th>Total Distribution</th>
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<th>Owners of Record (Do not leave blank. If the publication is owned by a corporation, give the names and addresses of the corporation and the names and addresses of the individual owners. If owned by a partnership or other unincorporated firm, give its name and address as well as those of each partner or owner.)</th>
</tr>
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<th>Statement of Ownership, Management, and Circulation</th>
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<td>All Periodicals Publications Except Requester Publications</td>
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Home Savings is pleased to announce the addition of Jenni French as Mortgage Loan Originator serving the Northeast Ohio Market. French brings with her 20 years of banking and lending experience. Prior to join Home Savings, French served as a Mortgage Loan Officer for a regional bank that is headquartered in Pittsburgh, PA. In her new role, French will work to guide customers through the process of obtaining a mortgage to purchase, construct or finance a home. Her office is located at 7075 N. Aurora Road in Aurora, OH. French is a member of the Medina County Board of REALTORS® and the Women’s Council of REALTORS®. She currently resides in Walton Hills, OH with her husband and three children.

Reality television star and author Sadie Robertson will speak at Malone University on Thursday, October 11, at 7 p.m. in the Johnson Center as part of her “Live Original” tour via premierproductions.com. Robertson is the daughter of Willie and Korie Robertson, whose family and family-operated business, Duck Commander, is featured on the cable channel A&E on the show Duck Dynasty. Sadie also was the runner-up on Season 19 of Dancing with the Stars. Sadie also was the runner-up of her “Live Original” tour via premierproductions.com. Robertson is the daughter of Willie and Korie Robertson, whose family and family-operated business, Duck Commander, is featured on the cable channel A&E on the show Duck Dynasty. Sadie also was the runner-up on Season 19 of Dancing with the Stars.

Innis Maggiore, a leading positioning ad agency, announced it earned a District 5 American Advertising Award (also known as an ADDY) in the “Consumer Website” category for its work on the Artisa website. The mission of the awards is to recognize and reward the creative spirit of excellence in the art of advertising.

DEHOFF REALTORS® has announced the addition of Ryan Prosser to its team of real estate professionals. In addition to his career in real estate, Prosser has owned a residential and commercial painting company for almost 20 years. He is also the owner of several investment properties with experience in renovations and home improvements. It is through his experience with his painting company and real estate, that he found a natural home with DEHOFF REALTORS®. Over the years, a number of Prosser’s painting contracts tied to the real estate agency fostered a mutually respected partnership. His outstanding reputation as a local business owner and DEHOFF REALTORS® vendor make him a perfect fit within the agency’s team. DEHOFF REALTORS® is also pleased to welcome Mary Haupt to its team of real estate professionals. Those who work with her describe her as a hard-working team player who excels in fast-paced, deadline-driven environments. Her experience in customer service and as an office support staff member helped her develop keen time management and communication skills, as well as instilled a dependable work ethic offering her clients an advantage during a real estate transaction.

It all starts with a great idea – according to ArtsinStark the county arts council – which opened its annual Special Project Grants process on September 10, 2018. “Non-profit agencies and performing or visual artists are invited to apply for awards ranging from $750 to $3,500,” said ArtsinStark Office Manager Anne Wadian, “but the idea must be an art project that really impacts people living, working or being educated in Stark County.” ArtsinStark is looking for projects of high artistic quality that provide outreach and impact into the community, and that are being planned for calendar year 2019. In the last twelve years AiS has given out more than $1.5 million in Special Project Grants to 700 entities. Visit www.artsinstark.com/grants to learn more.

Whittemyer Advertising welcomes Michael Pullins as a website programmer. Pullins will work side by side with the art and media departments, integrating advanced technologies and techniques into Whittemyer’s website, email, behavioral marketing and other interactive work. Pullins earned his associate’s degree in web design and development from Stark State College. He is currently working towards his bachelor’s degree in graphic design from Southern New Hampshire University. Pullins lives in Bolivar, Ohio with his wife, Mandy, and their dog, Charley. Outside of work, Pullins likes to attend Cincinnati Bengals games, and enjoys staying active by hiking, fishing, and camping.

More than a dozen new walking paths are now available through a program called Stark Walks. These local, pedestrian-friendly pathways were created to encourage safe exercise. With signs that indicate distance and approximate travel time, individuals can measure their walking distance and time spent being physically active within their own neighborhood. The urban pathways are a free, easy way for residents to participate in physical activity in Northeast, Southeast and Downtown Canton. Stark Walks is supported by the Stark County Health Department and United Way of Greater Stark County through Live Well Stark County coalition. Visit www.uwstark.org/stark-walks for more information and the maps available for each group of routes.

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<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Details</th>
</tr>
</thead>
</table>
| **5** | First Friday | cantonfirstfriday.com  
First Friday is a monthly party in the downtown Canton Arts District featuring themed music, performance and visual arts events. Rain or shine, year ‘round. October’s theme: Glow Night  
First Friday, October 5  
6:00-10:00 pm  
Downtown Canton Arts District |
| **9** | 53rd Annual Fire Prevention Week Kickoff Breakfast | cantonchamber.org  
Join us as the City and County Firefighter of the Year will be recognized.  
Tuesday, October 9  
8:00-9:30 am  
Skyland Pines Golf Club & Banquet Facility  
$17 per person |
| **10** | Utica Summit VI | uticasummit.com  
Utica Summit is our annual look at the sustainable downstream benefits of Utica energy. National speakers come here to tell you what’s coming our way.  
Wednesday, October 10  
7:30 am-2:30 pm  
Walsh University  
$395 per person |
| **10** | Business After Hours | Presented by Express  
cantonchamber.org  
Our October Business After Hours takes us to the Pro Football Hall of Fame Gold Jacket Lounge.  
Wednesday, October 10  
5:00-7:00 pm  
Pro Football Hall of Fame  
FREE for members/$10 non-members |
| **11** | Stark County Safety Council October Luncheon | cantonchamber.org  
Join us for an OSHA Enforcement Update with Howie Eberts.  
Thursday, October 11  
11:30 am-1:00 pm  
Alex D. Krassas Event Center  
$17 per person |
| **12** | Simple Steps Academy | cantonchamber.org  
Over six-weeks experts in their fields will coach you through critical topics to help your business grow.  
Begins October 12  
8:00-10:00 am  
Canton Regional Chamber of Commerce  
$60 for all sessions  
$12 for individual sessions |
| **17** | Aultcare QuickConnect October Luncheon | cantonchamber.org  
Join Geoff Karcher for “Digital Marketing Demystified.”  
Wednesday, October 17  
11:30 am-1:00 pm  
La Pizzaria  
$18 members,  
$23 non-members |
| **Nov. 7** | Community Salute Awards | cantonchamber.org  
Join us as we recognize outstanding civic volunteerism and community service at our annual award celebration dinner.  
Wednesday, November 7  
5:30 pm reception, 6:30 pm dinner and program  
Kent State University at Stark Conference Center  
$60 per person |
**NEW MEMBERS**

Welcome to our newest members, who joined Canton Regional Chamber of Commerce in August. We encourage you to patronize their businesses. If you know of other businesses that would benefit from Chamber membership, please contact the Membership Department at (330) 458-2051.

<table>
<thead>
<tr>
<th>Business Name</th>
<th>Category</th>
<th>Address</th>
<th>Contact Information</th>
<th>Website</th>
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</thead>
<tbody>
<tr>
<td>Alliance Coins and Jewelry</td>
<td>COINS &amp; JEWELRY</td>
<td>1194 West State St.</td>
<td>(330) 823-2646</td>
<td><a href="http://www.alliancecoinsandjewelry.com">www.alliancecoinsandjewelry.com</a></td>
</tr>
<tr>
<td>Alliance Family Health Center</td>
<td>PHYSICIANS &amp; SURGEONS</td>
<td>1401 S. Arch Ave. - Ste A</td>
<td>(330) 596-7568</td>
<td><a href="http://www.alliancefamilyhealth.org">www.alliancefamilyhealth.org</a></td>
</tr>
<tr>
<td>B.F. Plastics, Inc.</td>
<td>DISTRIBUTOR - WHOLESALE</td>
<td>1377 Manchester Ave. SW</td>
<td>(330) 832-6351</td>
<td><a href="http://www.bfplasticsinc.com">www.bfplasticsinc.com</a></td>
</tr>
<tr>
<td>Carpenter Metal Solutions, Inc.</td>
<td>SCRAP METALS</td>
<td>803 Mahoning South Ave.</td>
<td>(330) 829-2771</td>
<td><a href="http://www.carpentermetal.com">www.carpentermetal.com</a></td>
</tr>
<tr>
<td>Circle L Fence, Ltd.</td>
<td>FENCING</td>
<td>3296 Pleasant Valley Rd.</td>
<td>(740) 922-1086</td>
<td><a href="http://www.circlelfence.com">www.circlelfence.com</a></td>
</tr>
<tr>
<td>Classic Landscapes, Inc.</td>
<td>LANDSCAPING &amp; MAINTENANCE &amp; DESIGN</td>
<td>5805 Stark Rd. NE</td>
<td>(330) 875-0797</td>
<td><a href="http://www.classicollandscapes.com">www.classicollandscapes.com</a></td>
</tr>
<tr>
<td>Dynasty Transportation of Ohio</td>
<td>TRUCKING</td>
<td>5676 Erie Ave. NW</td>
<td>(330) 854-6651</td>
<td><a href="http://www.dynastytranspo.com">www.dynastytranspo.com</a></td>
</tr>
<tr>
<td>E.K. Norch Inc.</td>
<td>PHYSICIANS &amp; SURGEONS</td>
<td>6447 Frank Rd.</td>
<td>(330) 418-8464</td>
<td><a href="http://www.drnorch.com">www.drnorch.com</a></td>
</tr>
<tr>
<td>Hannah's House 119</td>
<td>NON PROFIT ORGANIZATION</td>
<td>213 Nassau St. E</td>
<td>(330) 495-2970</td>
<td><a href="http://www.hannahhouse119.com">www.hannahhouse119.com</a></td>
</tr>
<tr>
<td>Image Armor</td>
<td>(GROUP TECHNOLOGIES/RTP APPAREL)</td>
<td>3509 Brightwood Rd. SE</td>
<td>(877) 673-4378</td>
<td><a href="http://www.imagearmorpt.com">www.imagearmorpt.com</a></td>
</tr>
<tr>
<td>J. Albert Studios</td>
<td>PHOTOGRAPHERS - COMMERCIAL AND/OR PORTRAIT</td>
<td>208 Court Ave. NW</td>
<td>(330) 417-6600</td>
<td><a href="http://www.jalbertstudios.com">www.jalbertstudios.com</a></td>
</tr>
<tr>
<td>Keller Rigging LLC</td>
<td>MACHINERY MOVING &amp; MAINTENANCE</td>
<td>1112 Trenton Rd.</td>
<td>(330) 633-6160</td>
<td><a href="http://www.kellerriggingllc.com">www.kellerriggingllc.com</a></td>
</tr>
<tr>
<td>Kline's Service &amp; Towing</td>
<td>AUTO &amp; TRUCK REPAIR &amp; MAINTENANCE</td>
<td>5868 County Rd. 201</td>
<td>(330) 893-3050</td>
<td><a href="http://www.klineserviceandtowing.com">www.klineserviceandtowing.com</a></td>
</tr>
<tr>
<td>The Original Steaks and Hoagies</td>
<td>RESTAURANTS</td>
<td>4460 Belden Village St. NW</td>
<td>(330) 455-9466</td>
<td><a href="http://www.vandalewater.com">www.vandalewater.com</a></td>
</tr>
<tr>
<td>Royal Docks Brewing Company</td>
<td>BREWERY</td>
<td>515 Union Ave. - Suite 187</td>
<td>(330) 343-4411</td>
<td><a href="http://www.unioninternal.com">www.unioninternal.com</a></td>
</tr>
<tr>
<td>Snyder Advertising Art &amp; Design</td>
<td>ADVERTISING AGENCIES</td>
<td>8341 Ickes Rd.</td>
<td>(330) 317-8591</td>
<td><a href="http://www.snyderadvertising.com">www.snyderadvertising.com</a></td>
</tr>
<tr>
<td>Tate Services LLC</td>
<td>ELECTRIC CONTRACTORS &amp; GENERAL CONTRACTING</td>
<td>3615 Pleasant Valley Rd.</td>
<td>(330) 897-1389</td>
<td><a href="http://www.dumpstersTNT.com">www.dumpstersTNT.com</a></td>
</tr>
<tr>
<td>Tom's Equipment Sales &amp; Service</td>
<td>EQUIPMENT REPAIR, PARTS, MAINTENANCE</td>
<td>4094 Kevin St. NW</td>
<td>(330) 526-8353</td>
<td><a href="http://www.tomsequipment.services">www.tomsequipment.services</a></td>
</tr>
<tr>
<td>Union Internal Medicine Specialties</td>
<td>PHYSICIANS &amp; SURGEONS</td>
<td>515 Union Ave. - Suite 187</td>
<td>(330) 455-9466</td>
<td><a href="http://www.levintech.com">www.levintech.com</a></td>
</tr>
<tr>
<td>Vern Dale's Water Center</td>
<td>WATER SOFTENING &amp; FILTRATION - BOTTLED WATER</td>
<td>3827 Kirby Ave. NE</td>
<td>(330) 455-9466</td>
<td><a href="http://www.vandalewater.com">www.vandalewater.com</a></td>
</tr>
<tr>
<td>Whetstone Conference &amp; Event Center</td>
<td></td>
<td>8009 Beeson St.</td>
<td>(330) 933-6725</td>
<td><a href="http://www.whetstonecenter.com">www.whetstonecenter.com</a></td>
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GERM-ZAPPING ROBOTS
CantonMercy.org/Germ-Zapping-Robot

Effective against the most common as well as the most dangerous pathogens.

Creating the Safest, Cleanest Environment for Our Patients, Their Loved Ones and Our Staff

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